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Sept 15<sup>th</sup>, 2018

## Sabena technics, Cebu Pacific and IPR Conversions partner to carry out ATR freighter conversion



**S**abena technics, an independent MRO provider offering services to civil and military aircraft operators headquartered in Paris, France has signed an agreement with Cebu Pacific Air and IPR Conversions Ltd to convert ATR 72-500 passenger aircraft into freighter aircraft.

For this new partnership, the two aircraft from Cebu Pacific Air will be converted in Sabena technics' dedicated facilities in Dinard, France. The French MRO company has been selected by IPRC for its recognised internal know-how on base maintenance, modification and structural repair solutions. Modifications will include the installation of both

bulk-load and large cargo door, allowing standard containers and pallets.

IPR Conversions, based in Lausanne, Switzerland is one of the leading ATR freighter conversion STC providers globally. The Swiss company has recently signed an agreement granting ATR the license to install IPR Large Cargo Door (LCD) on new FedEx ATR 72-600F freighters.

Cebu Pacific Air is a leading carrier based in Philippines. It is the only passenger airline in the Philippines with dedicated cargo planes. The airline already trusts in Sabena technics for the global Component Support Solution of its fleet of 67 aircrafts.

## Airbus appoints Christian Scherer as Chief Commercial Officer

**A**irbus has appointed Christian Scherer as Chief Commercial Officer (CCO), replacing Eric Schulz. Christian Scherer will start his new assignment with immediate effect. He will report to Airbus Chief Executive Officer (CEO) Tom Enders.

Christian Scherer, CEO of ATR since October 2016, held many senior management positions within the Group. He started his Airbus career in 1984, Christian was Head of Contracts, Leasing Markets and Deputy Head of Sales as well as Head of Strategy and Future Programmes. At Airbus Defence and Space, he headed Marketing & Sales.

Christian Scherer holds an MBA Degree from the University of Ottawa in international marketing and graduated from the Paris Business School (ESCP).



## Federal Aviation Administration commemorates 60 years of safety

**P**ast and present Federal Aviation Administration (FAA) leaders and employees gathered in Washington, DC to commemorate the FAA's 60th Anniversary. The theme of the event was Remember, Respect, Renew.

US Secretary of Transportation Elaine L. Chao kicked off the event and praised the FAA employees' efforts over the past



our shared commitment to safety in the skies as our number one priority."

six decades. She expressed her support of FAA's safety efforts by stating, "I stand with you today to renew

FAA Acting Administrator Dan Elwell identified emerging safety and technological challenges faced by the FAA, including drones, supersonic aircraft, and commercial space launches. He reaffirmed his confidence in FAA's employees' abilities to meet these challenges and further acknowledged employees' efforts in continuous safety improvements.

## Luxair signs MRO contract with FL Technics for its Boeing 737NG fleet



**F**L Technics, a global provider of integrated aircraft maintenance, repair, and overhaul services, has recently signed long-term contract with Luxair S.A., Société Luxembourgeoise de Navigation Aérienne, the regional flag carrier airline of Luxembourg for MRO services.

The MRO services will be provided to the entire fleet of Boeing 737 NG fleet. First aircraft will be handled in the beginning of November, 2018 in Kaunas (Lithuania), and shortly will be followed by yet two more.

"The recent developments in the management structure of Luxair Technics,

together with the company's decision to grow its Boeing 737NG fleet, gave us the opportunity to evaluate our future technical requirements in terms of base maintenance services. Having collaborated with numerous MROs over the past years, we experienced FL Technics during the last C-Check season and remained positively impressed with their level of professionalism, know-how on type, and customer focus. We are confident that their level of efficiency will translate into future operational gains through improved base maintenance turn-around times and an enhanced dispatch reliability, and, consequently, we look forward to an excellent partnership with FL Technics", noted Nitulescu Cristian Alexandru, Head of Engineering & Planning at LuxairGroup.

"Our understanding of quality and effectiveness in A/C maintenance have risen us to yet another notch of service providing. We are extremely happy it was noted by Luxair," said Juozas Lapeika, Deputy CEO for Production Management at FL Technics.

## Sheltair Aviation to construct FBO and hangar complex at Rocky Mountain Metropolitan Airport



**S**heltair Aviation, the leading aviation real estate, development, and FBO network in Florida, Georgia and New York has entered into a long term lease agreement with Jefferson County, Colorado, to construct and operate a full service FBO and hangar complex at Rocky Mountain Metropolitan Airport (KBJC).

The agreement marks Sheltair's first corporate presence west of the Mississippi and reflects the national strength of a company that, for over thirty years, has grown its reputation at airports along the eastern seaboard.

Phase One development plans include a new 10,000 square foot FBO facility, a new

35,000 square foot hangar and a new fuel farm on 10 acres at KBJC which is located in Broomfield, approximately 15 miles northwest of Denver's downtown and some 15 miles southeast of Boulder. Future plans include development of an additional 25 acres of aviation related space.

Jerry Holland, founder chairman and CEO of Sheltair, stated, "Our newest corporate address in Colorado reflects the natural progression of a company that carefully studies the market, identifies communities that embrace general aviation, considers the role of airports in supporting regional economies and the vision of local officials. Based on this

criteria, it was easy to conclude that Sheltair wanted to be at Rocky Mountain Metro Airport."

Todd Anderson, Sheltair Senior Vice President for Real Estate and Development, observed, "When we look at an FBO location we view our efforts as part of a partnership with airport operations, local elected officials, the community beyond the fence and, of course, our customers. There is a synergy we look for that ensures success because we have long known that an FBO is more than brick and mortar. That is why we are so enthusiastic about coming to KBJC for there is a self-evident blue print for success."

"We are proud of the fact that our priorities are customer service, safety, and the creation of a business-friendly environment," Jefferson County Commissioner Libby Szabo stated. "Sheltair's arrival reflects the continuing execution of the airport's master plan that calls for a series of carefully thought out expansions with professional partners with whom we have complete confidence."

## airBaltic, B&H Worldwide sign AOG and cargo agreement



**B**&H Worldwide has signed an agreement with airBaltic, the flag carrier of Latvia to handle aircraft on ground (AOG) and routine traffic as service cargo to and from London Gatwick. Under the new contract, which is effective immediately, B&H will exclusively manage all AOG traffic, time-critical spares and routine shipments.

B&H will take care of the entire shipping process providing a new level of shipment transparency to airBaltic through the use of its exclusive OnTrack system to provide track & trace and reporting with an option to include full inventory management in the future. The contract will be managed through the B&H London Heathrow Control Tower providing round-the-

clock 24/7, 365 service to the customer worldwide.

Stuart Allen, B&H Worldwide CEO, said, "We are delighted to have added another blue-chip carrier to our client portfolio. airBaltic has a high-level reputation to protect having been voted the world's most punctual airline and we are confident we can play our part in it continuing to maintain those high standards by supplying both AOG and routine cargo supplies on time, every time."

airBaltic operates a fleet of 34 aircraft offering direct flights from the Latvian capital, Riga, to more than 70 destinations with additional direct flights from Tallinn and Vilnius to various European destinations. airBaltic has been recognised as the most punctual airline in the world for several years in the row.



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## Bombardier Learjet 75 and Learjet 70 aircraft to receive flight deck upgrade



**B**ombardier Business Aircraft and Garmin are offering a significant avionics upgrade for the Bombardier Visionflight deck aboard the Learjet 75 and Learjet 70 aircraft, which are already equipped with one of the category's most generous and advanced cockpits, powered by the Garmin G5000 avionics suite. The upgrade, at present in flight testing, will boost the aircraft's capabilities for customers to access the most favourable routes as well as pave the way for future technological improvements.

The Learjet 75 aircraft is the best

performing productivity business tool in the light category and the avionics enhancement takes the aircraft to a new level of efficiency and effectiveness. The updated avionics suite will be offered on new Learjet 75 and Learjet 70 business jets with a retrofit on in-service models made available concurrently.

The update to the popular Garmin G5000 avionics suite on the Bombardier Vision flight deck will bring workload reducing enhancements, including climb, cruise and descent vertical navigation, better take-off and landing performance calculations and much more. Addi-

tionally, FANS 1/A+, which will enable customers to access the most efficient and favourable routes, will be offered as an option. It will ensure readiness for simplified airspace requirements and deliver efficiency gains that are expected to lower direct operating costs.

"Avionics is one of the fastest-evolving systems on a modern aircraft and the upgrade will make sure our Learjet 75 and Learjet 70 business jet customers remain ahead of the curve," said Peter Likoray, Senior Vice President, Worldwide Sales and Marketing, Bombardier Business Aircraft. "The Learjet 75 and Learjet 70 aircraft are the definitive business productivity tools for today and tomorrow."

"Learjet aircraft are symbols of innovation, efficiency and performance and the G5000 update perfectly enhances the performance and reliability of this iconic business jet family," said Carl Wolf, Garmin's Vice President of Aviation Sales and Marketing. "We are pleased to partner with Bombardier Business Aircraft to provide these highly-anticipated updates to our mutual customers."

Learjet aircraft are renowned globally for their sleek ramp appeal and are favoured by pilots for their handling characteristics and high-performance.

## Duncan Aviation installs Tamarack Atlas Winglet on Cessna CitationJet aircraft



**D**uncan Aviation has recently completed its first two Tamarack Aerospace Atlas winglet installations on Cessna CitationJet aircraft.

A CJ1 at Duncan Aviation for airframe inspections, paint and modifications as well as the Tamarack Aerospace Active

EASA, FAA, ANAC and Transport Canada Supplemental Type Certificate (STC) for installation on the Cessna CJ, CJ1, CJ1+, M2, CJ2, CJ2+, CJ3 and CJ3+ business jets.

The operational benefits that owners will see with an Active Winglet equipped aircraft are increased range, maximum zero fuel weight increase, reduced time to climb to cruise altitude, increased climb gradients, better single-engine climb performance and ride smoothing and stability

Winglet installation, delivered last week. The company also completed winglet installation on a CJ3 aircraft in for a ProLine Fusion Flight Deck Upgrade.

In April, Duncan Aviation was named an authorised installer of the Atlas active winglets, adding Tamarack's winglets to the list of winglet solutions available through Duncan Aviation. Over the last few years, Duncan Aviation has installed hundreds of winglets for Hawkers, Falcons and other airframes.

Active Winglets are approved by

## Defence News

### Boeing receives \$2.9 billion contract for fourth KC-46A tanker production lot from US Air Force



**B**oeing has received a \$2.9 billion contract from the US Air Force for 18 KC-46A tanker aircraft, spares, support equipment, spare engines and wing air refueling pod kits. With this fourth production lot, Boeing now is on contract for 52 KC-46 tankers.

Boeing received its first two production lots, for 7 and 12 aircraft, in August 2016.

The third lot, for 15 aircraft, was received in January 2017.

"We're excited to partner with the Air Force on an aircraft that will provide its fleet unmatched capabilities and versatility," said Mike Gibbons, Boeing KC-46A tanker vice president and programme manager. "This is another big milestone for the team and we look forward to delivering this next-generation, multi-role tanker for years to come."

Boeing received an initial contract in 2011 to design and develop the Air Force's newest tanker aircraft. The KC-46A is a multirole tanker that can refuel all allied and coalition military aircraft compatible with international aerial refueling procedures and can carry passengers, cargo and patients.

### Singapore receives its first Airbus A330 Multi Role Tanker Transport

**T**he Republic of Singapore Air Force (RSAF) has taken delivery of its first Airbus A330 Multi Role Tanker Transport (MRTT). The aircraft made its first official public appearance at the RSAF's 50th anniversary parade.

The new-generation A330 MRTT extends the endurance of the RSAF's fighter aircraft, and ensures the service's constant capability to provide air-to-air refuelling support.

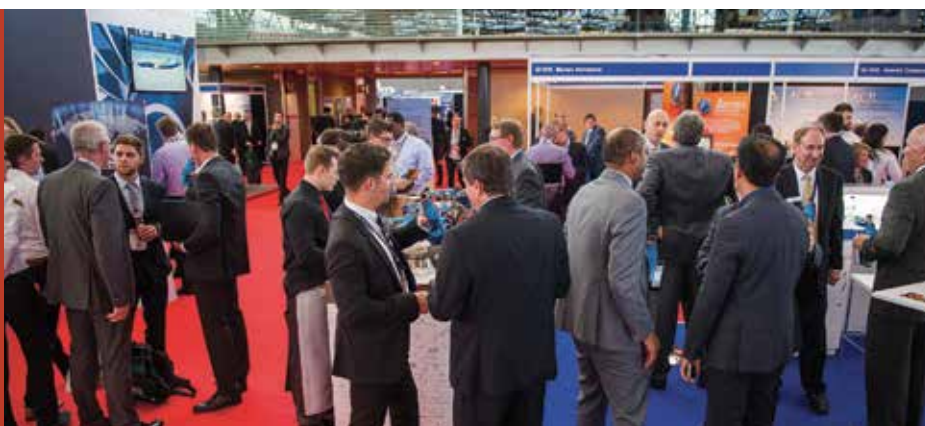
It also provides the RSAF with greater cargo and passenger transport capabilities, and improves its ability to contribute to international humanitarian assistance and disaster relief (HADR) and peace support operations.

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**Add**  
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**Generate**  
 \$221 billion in  
 MRO demand through 2027

**Generate**  
 \$59 billion in  
 engine maintenance

## BAE Systems, Serco collaborate to support BAe 146 fleet for UK Ministry of Defence

**B**AE Systems, a British multinational defence, security, and aerospace company headquartered in London has secured a four-year £42 million contract from the UK Ministry of Defence for the support of the Command Support Air Transport (CSAT) fleet of four BAe 146 jetliners operated by 32 (The Royal) Squadron from RAF Northolt in West London.

The contract commenced on March 1, 2018 and runs until 2022. There are options in the contract for extensions of one or two years. If the two-year extension is taken up, the contract value will increase to £60 million.

The BAE Systems Regional Aircraft team joined with Serco, a British provider of public services with headquarters based in Hook, Hampshire to win the contract through a competitive tender process. The BAE Systems-led team will deliver a 20 percent increase in aircraft availability for a reduced operational cost.

The new agreement known as the BAe 146 In-Service Support Availability Contract is an availability-based contract which includes maintenance of airframe, engines, avionics and electrical, provision of spares and total supply chain management, the management of Government Furnished Assets, and interior aircraft cleaning and maintenance.

Serco, which had provided support at RAF Northolt for over 20 years, will be responsible for all maintenance aspects of the contract, including airframe, engines, avionics and electrical, and interior aircraft cleaning and maintenance. Through its experienced resource at RAF Northolt, Serco will also provide a pool of sponsored reserves to support the aircraft when deployed on operations outside the UK.

Under the availability element of the contract the BAE Systems-led team will ensure delivery of three out of the four aircraft to be available for tasking at 0700 hours on weekdays and two of the four aircraft available at 0700 hours at weekends.

Giles Francis, Director, Air for Serco, said, "We are proud to have been supporting the RAF at RAF Northolt for the past 20 years. We have a great team at the base and we are excited at the prospect of working with BAE Systems on this new contract."

The BAe 146 fleet consists of two BAe 146-100s – originally delivered in 1986 to The Queen's Flight at RAF Benson – and designated in RAF service as the BAe 146 CC Mk2, along with two BAe 146-200QC (Quick Change) variants with a large freight door in the rear fuselage. BAE Systems converted the latter aircraft and delivered them to the RAF in 2013 when they were designated as the BAe 146 C Mk3.



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## Godrej Aerospace delivers first airframe assembly for BrahMos missile



From L-R: S.M. Vaidya (EVP & Business Head, Godrej Aerospace), Anil Verma (Executive Director & President, Godrej & Boyce), Jamshyd Godrej (Chairman & Managing Director, Godrej & Boyce), Dr. Sudhir Mishra (DS, Director General, CEO & MD, BrahMos Aerospace), Dr. Dasharath Ram (Distinguished Scientist and Programme Director (BrahMos), DRDL), Dr. G Raja Singh (Project Director (BrahMos), DRDL) and Kaustubh Shukla (COO Industrial Products Group, Godrej & Boyce)

**G**odrej Aerospace, a unit of Godrej & Boyce Mfg. Co. Ltd., handed over the first airframe assembly of the Air Launched version of the prestigious BrahMos missile to Defence Research Development Laboratories (DRDL) in India for qualification of the indigenously manufactured assembly. In a ceremony marking the occasion, the completion documents were handed over to Dasharath Ram Yadav, Distinguished Scientist & Programme Director (BrahMos), DRDL by Jamshyd Godrej, Chairman and Managing Director, Godrej & Boyce.

The missile section manufactured by Godrej Aerospace will go through stringent testing processes set by DRDL. Godrej is poised to deliver the next set of these airframe assemblies by December 2018. They also aim to produce the first indigenous missile booster which up till now was imported. In December 2017, Godrej Aerospace had won an order for 100 sets of airframe assemblies for the Air Launched version, production for which started soon after. Till date they have also supplied over 100 sets of the land version of the missile to BrahMos Aerospace Pvt. Ltd.

Sudhir Mishra, DS, Director General, CEO & MD, BrahMos Aerospace said, "We have always believed that India should become self-sufficient in its defence capabilities and the Make in India platform provides the much-needed boost. Indigenous manufacturing of defence equipment brings down costs and enhances the know-how about critical technologies while ensuring reliability of spare parts. I am confident that our

partnership will continue to set new benchmarks for the indigenous develop-

ment and production of sophisticated weapon systems."

Jamshyd Godrej, Chairman and Managing Director, Godrej & Boyce said, "Godrej takes great pride in contributing towards building India's defence capabilities. It is a matter of immense pride that today we have handed over the first airframe assembly of the prestigious Air Launched version of the BrahMos missile. The partnership between BrahMos, DRDL and Godrej Aerospace is unique and unmatched since it brings together the planning of defence PSUs and the innovation of private enterprise to robustly achieve one strategic goal of securing the nation."



## AVSEC WORLD DAY 1 OCTOBER 2018 ATHENS, GREECE

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### HAECO Americas appoints Bill Collins as new President of Airframe Services

**H**AECO Americas, a wholly-owned subsidiary of the HAECO Group, has appointed Bill Collins as President of Airframe Services. In this role, he will oversee the Maintenance, Repair and Overhaul (MRO) business segment of HAECO Americas.

Collins has more than 30 years' experience in the aviation industry, leading MRO operations. For the past year, he has been developing MRO practices at ICF, a global consulting and technology services provider. Prior to this, he worked with Bristow Group as Senior Vice President of Flight and Technical Operations, and with American Airlines as Corporate Vice President of Technical Operations, overseeing three sites and 1,000 aircraft. He has also held senior sales and operational roles within GE Aviation.

His career began with Texas Instruments where he designed, developed and manufactured integrated circuits for commercial, military and space use. He holds a Bachelor of Science degree in Electrical Engineering from the Rochester Institute of Technology, and an Executive Development certificate from the Kellogg School of Business at Northwestern University.

Richard Kendall, CEO of HAECO Americas, said, "We are delighted to have Bill Collins joining us to lead our MRO business and to direct our current expansion programme. With his broad leadership experience and depth of knowledge, he will drive us to a new level of operational performance and service excellence for the benefit of our customers."

Collins will be based at HAECO Americas' Greensboro headquarters in North Carolina, reporting directly to Kendall.

*Bill Collins*  
HAECO Americas



### Duncan Aviation appoints Stacy Hollis to Turbine Engine Service Sales team

**D**uncan Aviation has appointed Stacy Hollis to its Turbine Engine Service Sales team. Located in Marietta, Georgia, Hollis will focus on developing business relationships in the southeast region of the US, introducing new customers to Duncan Aviation for scheduled and unscheduled turbine engine services offered by Duncan Aviation's teams.

Hollis's aircraft engine knowledge and experience spans 30 years and across several engine platforms including Honeywell, Pratt & Whitney, and Rolls Royce for companies like Universal Turbine Parts, Dallas Airmotive, Pratt & Whitney, StandardAero and Stevens Aviation. After earning his A&P license in 1989, Stacy has worked the entire spectrum of the aircraft engine industry from engine shop technician, DOM, field service technician, and regional engine sales manager.

"Stacy fits perfectly into Duncan Aviation's Engine Service Sales team," says Ryan Huss, Duncan Aviation Airframe & Engine Service Sales Manager. "He brings a wealth of knowledge across multiple engine models which not only strengthens our team but diversifies it. Stacy is well-versed in the Honeywell and Pratt & Whitney engines. We are extremely happy to have him join Duncan Aviation."

Hollis says, "I want to be more than an engine sales contact. I want to be the trusted voice that is able to identify and resolve all the needs of our customers. I am proud to represent Duncan Aviation. The company has an excellent reputation in the aviation industry and Duncan Aviation's team members are known for doing what they say they are going to do. That shows integrity. I'm proud to be a part of that."

### Flying Colours strengthens financial team with two new senior appointments

**F**lying Colours, the North American aviation services company providing aircraft completions and maintenance service has appointed Debbie Ammann, formerly Chief Financial Officer, to the newly created position of Senior Vice President, Finance & Administration. The position of CFO has been filled by new appointee Alysia Carter who takes up the role with immediate effect. Both Debbie and Alysia are based at the Peterborough, Ontario headquarters and will report directly to President and CEO, John Gillespie.

Debbie will work closely with the senior executive team to ensure commercial efficiency, oversee new financial processes and coordinate commercial strategy across the existing sites in the USA, Canada and Singapore. She will also explore the commercial viability of further international sites. Debbie has been part of the Flying Colours team for more than thirty years and will use her intricate company knowledge to accelerate future growth.

"As the company enters the next development phase I am delighted to support the evolution and implementation of new financial processes to ensure streamlined growth. My experience working with the senior team will be invaluable as we move forward," says Debbie

Having spent over 25 years in the accounting and financial sectors, Alysia's previous experience brings knowledge of large complex project accounting and understanding of rapid business expansion to the organisation. She is already working on a global strategic overview of the company's financial reporting to rationalise daily commercial processes.

"I'm thrilled to become part of the company at such an exciting time. There is so much potential for the business and I'm looking forward to supporting the senior team as they implement commercial strategy," comments Alysia.

John Gillespie says, "We are delighted to promote Debbie to one of our company's most senior executive positions, she has supported us from the start and been integral in driving the company success. Alysia's appointment demonstrates our commitment to building solid financial structures for continued growth and we are pleased to welcome her to the team."



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# International Events

| EVENT   | DATE                       | VENUE                   |
|---|----------------------------|-------------------------|
| ATCA Blue Skies: Moving Beyond NextGen                    | 06 September 2018          | Washington, DC, USA     |
| World Financial Symposium                                 | 17-20 September 2018       | Madrid, Spain           |
| ATCA Annual Conference and Exposition                     | 30 September - 03 Oct 2018 | Maryland, USA           |
| AVSEC World Day   | 01 October 2018            | Athens, Greece          |
| Global Airport and Passenger Symposium (GAPS)             | 02-04 October 2018         | Athens, Greece          |
| MRO Europe  | 16-18 October 2018         | Amsterdam, Netherlands  |
| NBAA Business Aviation Covention & Exhibition (NBAA-BACE) | 16-18 October 2018         | Orlando, Florida        |
| IATA Airline Industry Retailing (AIR) Symposium           | 23-25 October 2018         | Rome, Italy             |
| Commercial Aviation Services Asia-Pacific                 | 06-08 November 2018        | Singapore               |
| Dubai Helishow 2018                                       | 06-08 November 2018        | Dubai South, Dubai, UAE |
| 2nd Aerospace & Defence MRO South Asia Summit             | 17-18 January 2019         | New Delhi, India        |



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