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July 15<sup>th</sup>, 2019

# Qatar Airways and GE ink MRO services pact over USD 5 billion



atar Airways and GE Aviation has signed multiple agreements for GE engines. As part of the agreements, Qatar Airways has chosen the GEnx engine to power its 30 new Boeing 787-9 aircraft along with a TrueChoiceTM Flight Hour agreement which will cover the maintenance, repair and overhaul (MRO) of the engines.

Qatar Airways has also signed a TrueChoiceTM Flight Hour agreement for MRO services on its GE9X engine fleet that will be equipped in 60 Boeing 777X aircraft. The agreements are valued at over \$5 billion (USD).

The agreements were signed by GE Vice Chairman and GE Aviation President and Chief Executive Officer, David Joyce and Qatar Airways Group Chief Executive Officer Akbar Al Baker at the White House. The signing ceremony was witnessed by US President Donald Trump and Sheikh Tamim Bin Hamad Al-Thani, Amir of the State of Oatar.

# SR Technics sign inlet cowl maintenance contract with SWISS & Edelweiss

SR Technics has signed an exclusive five-year maintenance contract with Swiss International Air Lines (SWISS) and Edelweiss Air. The new agreement will cover all the Airbus A320ceo fleet of both SWISS and its sister airline Edelweiss.

SR Technics has been a key partner to SWISS since its founding as a separate MRO firm over 20 years ago. In its bid for this maintenance contract, SR Technics offered SWISS operational protection, engineering expertise and proprietary repairs for the A32oceo inlet cowl. As SR Technics is located in Zurich which is the hub of SWISS was also the reason to seal the deal, along with a solid inventory of related materials.

Patrick Heiz, Head of Commercials & Logistics, SWISS said, "The fact that SR Technics has its home base in Zurich and offered a market-oriented contract played an important part in deciding to enter into an exclusive A320ceo inlet cowl service contract with SR Technics. We are confident that we can rely on their excellent shop performance, as we have in recent years."

## Ontic signs license agreement with Meggitt Sensing Systems



Ontic has signed a new exclusive license agreement with Meggitt PLC for signal conditioners, military chip detectors, cockpit indicators and connector harnesses.

The aerospace applications for these products consist of a range of commercial, B& GA, and military platforms. According to the agreement, Ontic will take responsibility for all continuing Part 21 new build manufacturing as well as complete Part 145 repairs and spares support for the global customers of this installed-base. This follows on from the Meggitt license obtained in December 2018 for engine pressure transmitters, fuel flow transmitters and fluid monitoring chip detectors.



### Sabena technics receives Air Europa's Boeing 787-8 base maintenance contract



**S**abena technics to perform base maintenance operations on two of Air Europa's Boeing 787-8 aircraft. Sabena technics has been offering Air Europa with airframe solutions for their fleet of A330s for the past two years. By end of this year, Sabena technics the will perform C-checks in "nose to tail" on the two Dreamliners in its Bordeaux facilities

"Accompanying our valued customers in their development is our goal. This new opportunity that we have been given confirms Air Europa's confidence in our services and rewards the daily efforts of our highly qualified staff," said Philippe Rochet, Chief Executive Officer of Sabena technics.

"We have successfully proven the Sabena technics performance maintaining our A330 fleet and are delighted to expand our confidence to our growing B787 fleet," said Alberto Lines, Maintenance & Engineering Director of Air Europa.

## CAE unveils new flight training location in Oslo, Norway

CAE is all set to expand its training capability in Europe with a new flight training location which is based in Oslo, Norway.

CAE will now be delivering pilot creation programmes at CAE Oslo with this expansion. Currently the also have cadet training capability in Brussels, Belgium; Madrid, Spain and Oxford, UK.

This new pilot training location in Oslo will further permit CAE to meet the pilot creation needs of airlines and will provide aspiring pilots in the region a new Airline Transport Pilot License (ATPL) programme.

"This expansion of our global training network will support the impressive pilot demand of airlines and operators based in the region - we estimate that there will be a need for more than 90,000 new professional pilots in Europe, Middle East, and Africa over the next decade," said CAE's Group President, Civil Aviation Training Solutions, Nick Leontidis.



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# Erickson Incorporated chooses Ramco for ERP Transformation Project



Ramco Systems to implement its Aviation M&E MRO Solution V5.8. Erickson's advanced enterprise solutions integration will link all maintenance, supply chain management, safety & quality, flight operations, MRO sales and manufacturing functions into a single system. Modules will consist of EFB (electronic flight bag), Optimisation Solution,

 $Mobility, Hubs, Dashboards\ and\ Chatbot.$ 

Erickson will utilise V<sub>5</sub>.8 to connect to more than 700 plus users across three business units - commercial aviation services, defence and national security as well as manufacturing and MRO (Maintenance, Repair & Overhaul) on a global basis.

The offline mobile capability will allow Erickson users to perform operations

in remote locations without internet connectivity. The system will also offer scalability as well as the flexibility to take care of multiple organisation units and offer visibility across business operations.

"Ramco's deep domain expertise and integrated suite of aerial operations, manufacturing, and MRO systems are a great match for our needs at Erickson," said Doug Kitani, CEO, Erickson Incorporated.



## AerFin receives EASA Part 145 Certification

AerFin has secured the EASA Part 145 maintenance organisation approval certification for its engine MRO services at its 100,000 sq.ft UK facility. The company can now extend its aftermarket services and move towards enhancing its MRO capability across multiple platforms.

As AerFin has received the approval it can expand its capabilities to include engine piece part component inspection, borescope inspections, testing, certification and engine module swaps complementing AerFin's current engine disassembly capabilities.

## Boeing tests new technologies at this year's ecoDemonstrator programme

Boeing will be launching its latest round of flight-testing to assess new technologies that could look into real-world problems for airplane operators and passengers - from increasing safety and sustainability to improving the flying experience. The company is coming up with Boeing 777 that will serve as the 2019 flying test bed for 50 projects.

"This is the latest addition to our ecoDemonstrator programme, where we look at how crew and passengers can have a better experience and how technologies can make flying safer, more efficient and more enjoyable," said Mike Sinnett, Vice President of product strategy and future airplane development at Boeing Commercial Airplanes.

Technologies that are being tested on this year's ecoDemonstrator programme are:

Digital information will be shared between air traffic control, the flight deck and an airline's operations centre to improve routing efficiency and safety.

An electronic flight bag application that makes use of next-generation communications to automatically give rerouting data to pilots when weather conditions warrant.

Connected cabin technologies that would make lavatories and galleys smart, and check cabin conditions like temperature and humidity to enable automatic adjustments.

Cameras that would give passengers with more outside view.





### First C295 for Royal Canadian Air Force makes maiden flight

The Royal Canadian Air Force's (RCAF) first C295 which was purchased by the Government of Canada from Airbus has completed its maiden flight. The aircraft will be used for the Fixed Wing Search and Rescue Aircraft Replacement (FWSAR) programme.

The aircraft, designated CC-295 for the Canadian customer departed from Seville, Spain and landed back

on site one hour and 27 minutes later.

The Airbus received the contract from the Canadian customer in December 2016 for 16 C295 aircraft and all In-Service Support elements which include the training and engineering services, maintenance and support services and the construction of a new training centre in Comox, British Columbia.

### Defence exclusive

### Saab sign agreement for AT4 & Carl-Gustaf ammunition with US Government

**S**aab and US Government have signed a multi-year framework agreement that permits US Marines, US Army and US Special Forces to place orders for up to USD 445 million (approximately SEK 4.2 billion) during a five-year period.

The framework agreement that has been signed recently lets the customer to place orders for Saab's AT4 disposable weapon system and ammunition for the Carl-Gustaf recoilless rifle.

When the agreement was signed, a first purchase order of USD 83 million (approximately SEK 771 million) was also released.



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### ELTA Systems, Lockheed Martin offer radar for LTAMDS Sense Off

Lockheed Martin and ELTA Systems have successfully completed a demonstration of their radar solution for the US Army's Lower Tier Air and Missile Defense Sensor (LTAMDS). The demonstration took place during a Sense Off event at White Sands Missile Range, New Mexico.

The ELTA radar used for the event was ELM-2084 Multi-Mission Radar (MMR). The MMR's air defence capabilities are useful to its customers around the world as well as being the radar of "Iron Dome", "David's Sling" and IAI's land-based "Barak" weapon systems. The US Army is actively acquiring the Iron Dome system that includes the ELTA's MMR system.

Lockheed Martin and ELTA team completed a series of air and missile defence exercises during the two-week demonstration period. They showcased the radar solution and how it will meet the Army's necessities for the LTAMDS system while offering additional deployment strategies for the air and missile defence mission.



# Northrop Grumman receives recapitalization contract by US Air Force

US Air Force has given an \$82 million contract to Northrop Grumman Corporation to facilitate military satellite communications in the Earth's North Polar Region through its Enhanced Polar System Recapitalization (EPS-R) Control and Planning Segment (CAPS) programme.

The company provides for all three major components of the EPS-R CAPS programme which demonstrates its industry-leading end-to-end capabilities.





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#### **Executives in Focus**

## Joshua Ng joins Alton Aviation Consultancy as Director of new Singapore office



Alton Aviation Consultancy has appointed Joshua Ng as Director of their new office in Singapore. He has experience in providing advisory services to clients in the airline, MRO, aerospace and aviation supply chain management sectors. He has managed a wide range of aviation projects successfully with both commercial and public sector clients. He also has industry experience and worked for ST Aerospace in Singapore where he was responsible for managing key customer accounts, MRO operations and business development.

Alton Aviation Consultancy has opened a new office in Singapore to extend its global reach. Currently, they have offices in Dublin, Hong Kong, Tokyo, New York and Beijing.

Adam Cowburn, Managing Director of Alton Aviation Consultancy said, "We're

delighted that Joshua has joined us. He has exactly the skills, experience, and regional knowledge to continue to build upon the success we have enjoyed to date in Asia. Our four offices in Asia complement each other and provide our clients with deep domain expertise across the aviation industry's entire value chain, as well as an in-region presence to support client projects. This aviation capability set is unique to Alton Aviation Consultancy and we hope to become the first choice for aviation clients to turn to when they need expert advice."

### Airbus Defense and Space names Chris Emerson as President

Airbus has named Chris Emerson as President of Airbus Defense and Space. Previously, Emerson served as President of Airbus Helicopters and head of the North America region.

As the new President of Airbus Defence and Space, Emerson will move to its headquarters in Herndon, VA from Airbus Helicopters headquarters in Grand Prairie, Texas.

In 2015, Emerson was selected as the President of Airbus Helicopters after serving as Senior Vice President of Marketing at Airbus Commercial Aircraft in Toulouse, France.

Previously, Emerson was the Chief Financial Officer at EADS North America/Airbus Group

and was responsible for leading the company's partnership with Northrop Grumman in the US Air Force's Tanker competition.



### Universal Avionics names Herve Rousselle as Regional Sales Manager for Europe

Universal Avionics has appointed Herve Rousselle as Regional Sales Manager for Europe. He will be based in Lyon, France. In his new role, Herve is responsible for UA's product sales and overall market growth in France, Luxemburg, Italy, Belgium, and French-speaking areas of Switzerland.

Herve has over 20 years of business and general aviation sales experience. Before joining UA, Herve held different sales positions at Parker Hannifin Corporation, GE Aviation, and Dover Corporation.

He has a Bachelor's degree in Marketing and is a private pilot, owning a night pilot private license as well as an aerobatic pilot license.

### Warrick Hood joins C&L Aviation Group as Senior VP/Director of ATR Programme

**C&L Aviation Group** has appointed Warrick Hood as Senior VP responsible for the company's growing ATR programme.

In this new role, Hood will be responsible for overseeing ATR parts distribution, consignments, aircraft support and other programmes for regional aircraft operators around the world.

Hood has 13 years of international aviation experience and has extensive knowledge of aviation purchasing, business development, logistics, inventory management and accounting procedures. Over the years he has developed strong relationships with European and African regional airlines, specialising in ATR, Beechcraft, ERJ and Cessna aircraft. He has utilised those relationships to support customers and create solutions for their regional aircraft. Before joining C&L, Hood was Managing Director for ACIA Aero Parts Company.



### FlightSafety promotes Ed Koharik to Senior VP & Danny Robayo to VP





FlightSafety International has promoted Ed Koharik to Senior Vice President and Danny Robayo to Vice President. The will be responsible for leading Building Our Future, a company-wide transformation effort.

In 2015, Ed joined FlightSafety as General Manager, Visual Systems, before joining Building Our Future team as a Vice

President which was launched earlier this year. He has also served in the United States Air Force for 23 years. He was the Danny joined Flight-Safety in 1991 at the Teterboro Learning Centre. He has held various positions of increasing responsibility since then. He was the pilot and

maintenance training instructor for the Dassault Falcon 50, Falcon 50EX and Falcon 10, Programme Manager for Falcon 50 and 50EX training, Director of Training, and Assistant Manager. He was most recently the Manager of the Teterboro Centre and Regional Operations Manager with responsibility for five locations.

### **ExpressJet Airlines** appoints Gerhard Dupont as MD, Crew Resources



ExpressJet Airlines has appointed Gerhard Dupont as Managing Director of Crew Resources. He will look after the leading strategic planning and functional areas that support the airline's 2,000 flight crew members.

Dupont has decades of airline experience and most recently he was the Managing Director of Operations Logistics for Horizon Airlines, where he led teams responsible for workforce planning, long-term maintenance planning, strategic planning and operations support.

He also has network operations, crew planning and ground operations experience from Air Canada and Lufthansa.

# **Dassault Aviation appoints**

Carlos Brana has been appointed as the Executive Vice President, Civil Aircraft by Dassault Aviation. Carlos will be responsible for defining and implementing global sales, customer service, marketing and product development strategy allowing the company to address the dynamic business aviation market environment.

In 2005, Brana joined Dassault's business jet operation. He was the Director of Sales for Asia at Dassault Falcon Jet (DFJ).

> DFJ Operations, with reservice, finance and contract management. He also looked after activities at the Dassault Aircraft Services (DAS) company-owned service centres in the Americas.

### **GE** appoints Patrick Byrne as CEO of **Digital Business**

C&L Aviation Group GE appoints Patrick Byrne as Chief Executive Officer of GE's Digital business. In this new role, he will be responsible for leading GE's digital strategy. He will be reporting to Chairman and Chief Executive Officer H. Lawrence Culp, Jr.

H. Lawrence Culp said, "Pat joins the GE leadership team at a critical time as we execute on our priorities to improve GE's financial position and strengthen our businesses. He has been at the heart of digital transformation everywhere he's worked and brings considerable experience running businesses and collaborating across businesses within large organisations. Pat's technical expertise and deep experience differentiating industrial technology with software and analytics make him the right leader to take this business forward."

Patrick Byrne said, "I'm excited to join GE as it transforms its Digital business and helps its customers leverage software to become more efficient, productive, and safe. GE was one of the earliest leaders in the Industrial Internet of Things, and I am proud to join a great team with an excellent track record of innovation and customer service."

Prior to joining GE, he worked in Fortive where he was the Senior Vice President, leading their Product Realisation business. He even served as Vice President of strategy and Chief Technology Officer for Danaher's Test and Measurement segment, where he drove strategic market development, business development, and M&A. He became the President of Tektronix in July 2014. He was also the President and CEO of Intermec Technologies and Agilent's electronic measurement group.

### Carlos Brana as Executive VP of Civil Aircraft

Later on, he became the Vice President for Contracts & Specifications, and then Senior Vice President for sponsibility for customer affiliate, which manages

# International Events

MRO EVENTS			
DATE	EVENT	VENUE	
11-12 Sept 2019	Aero Engines Europe	Conrad Istanbul Bosphorus, Turkey	
18-19 Sept 2019	15th Maintenance Cost Conference (MCC)	Athens, Greece	
24-26 Sept 2019	MRO Asia-Pacific	Singapore Expo Convention and Exhibition Centre, Singapore	
15-17 Oct 2019	MRO Europe	London, UK	
26- 28 Nov 2019	Vietnam International Aviation Expo 2019	Tan Son Nhat Pavillon Convention Center, Vietnam	
06-07 Feb 2020	3rd Aerospace & Defence MRO South Asia Summit 2020	New Delhi, India	
10-11 Mar 2020	MRO Russia & CIS 2020	World Trade Center, Moscow, Russia	

AIRSHOWS			
DATE	EVENT	VENUE	
15-18 Aug 2019	Eastbourne International Airshow	Eastbourne, England	
17-21 Nov 2019	Dubai Airshow	DWC, Dubai, UAE	
11-16 Feb 2020	Singapore Airshow	Changi Exhibition Centre, Singapore	
20-24 July 2020	Farnborough International Airshow 2020	Farnborough, England	

OTHER AVIATION EVENTS			
DATE	EVENT	VENUE	
28 - 29 August 2019	4th Civil Aviation South East Asia Summit(CASEA) 2019	Bangkok, Thailand	
03 - 04 Sept 2019	16th Asia Pacific Airline Training Symposium	Marina Bay Sands, Singapore	
16 - 18 Sept 2019	AIR Convention Europe 2019	Vilnius, Lithuania	
23 - 26 Sept 2019	World Financial Symposium	Miami, Florida, USA	
08 - 11 Oct 2019	Inter airport Europe 2019	Munich Trade Fair, Germany	
10- 13 Oct 2019	China Helicopter Exposition	Tianjin, China	
15 - 17 Oct 2019	Global Airport and Passenger Symposium 2019	Warsaw, Poland	
20 - 23 Oct 2019	ATCA Annual Conference & Exposition	Washington, D.C., USA	
22 - 24 Oct 2019	NBAA Business Aviation Convention & Exhibition (NBAA-BACE)	Las Vegas, NV, USA	
30 - 31 Oct 2019	Wings Of The Future Forum 2019	Moscow, Russia	
13 - 14 Nov 2019	ISTAT Latin America Forum	Buenos, Argentina	
10 - 12 Mar 2020	World ATM Congress 2020	Madrid, Spain	
12 - 14 May 2020	ATCA Technical Symposium	Atlantic City, N.J., USA	
13 - 16 Sept 2020	ATCA Annual Conference & Exposition	Washington, D.C., USA	

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