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Mar 15th, 2019

Etihad Airways Engineering adds Airbus A350 maintenance capabilities to its in house portfolio



Etihad Airways Engineering, an aircraft maintenance, repair and overhaul (MRO) service provider in the Middle East, is all set to add Airbus A350 maintenance capabilities to its extensive in house portfolio.

The company has received the landmark approval for Airbus A350 maintenance by the UAE General Civil Aviation Authority (GCAA) and will continue to extend its coverage of major commercial aircraft types.

LATAM Airlines group's A350 will be the first aircraft to arrive for maintenance in Abu Dhabi. As part of its routine maintenance programme, the aircraft will undergo a heavy maintenance check and modifications. After the C-check the aircraft will be fully stripped and painted in LATAM's livery. The airline group is due to send additional A350 aircraft which is scheduled for maintenance in Abu Dhabi during the year.

Having supported the A380 fleets of Etihad Airways and third-party customers in the Middle East, Asia, Europe and

Australia, Etihad Airways Engineering which is a part of the Airbus MRO Alliance has become the centre of excellence for the Airbus A380.

"Building on our position as a centre of excellence for the Boeing 787 and the Airbus A380, we are now ready to support the A350 fleets of our customers from around the world," said Etihad Airways Engineering Chief Executive Officer Abdul Khaliq Saeed. "Our A350 capability demonstrates our commitment to providing comprehensive aircraft maintenance and engineering solutions for all major aircraft types under one roof."

"Our investment in developing A350 maintenance capability recognises the growing global demand for service on this aircraft type forecast over the coming years. It is also a reflection of the trust and confidence that valued customers such as LATAM place in the expertise and workmanship of our multinational team at Etihad Airways Engineering," continued Saeed.

Qazaq Air to go live with Rusada's ENVISION

Qazaq Air, a Kazakh airline, has signed an agreement for Rusada's maintenance management software, ENVISION.

Rusada will work with Qazaq Air to deliver a fast and seamless transition to ENVISION which will allow the airline to focus on their day-to-day operations. Qazaq Air is the company's first customer in Kazakhstan and they plan on expanding their presence in the CIS region.

Since its launch in 2015, Qazaq Air has carried more than 800,000 passengers. The airline has a fleet of Bombardier Q400's which serves multiple destinations across Kazakhstan including Astana, Atyrau, Aktau, Uralsk, and Zhezkazgan.

"We are delighted to be working with the Rusada team and eager to go live with ENVISION. Being a web-based solution means the software is truly device-agnostic, and this is crucial for us as we look to transition to a state of digital MRO," said John Wainwright, Technical Director at QAZAQ AIR "We are at a critical point in our history as we look to add two additional Q400's to our fleet in the coming months, so I'm glad we will have a sophisticated technology platform in place to support our continued growth."

"We are extremely proud to have been chosen by QAZAQ AIR as their maintenance technology partner. Like ourselves, the carrier is experiencing a sustained period of growth, and that doesn't happen by accident," said Julian Stourton, CEO, Rusada "Our ambitions and ways of working are in complete alignment, which gives me great confidence of a successful and longstanding partnership."

Magnetic MRO takes over Dutch Direct Maintenance

Magnetic MRO has acquired Direct Maintenance, an Amsterdam-based independent MRO provider that specialises in line maintenance for narrow- and wide-body aircraft.

The deal has been signed in February 2019 and covers 100 percent transfer of Direct Maintenance's shares from its previous owner Direct Aviation Group to Magnetic MRO.

Airbus A380 and Boeing 787 has been added to the deal which will increase Magnetic MRO group's capabilities and doubles its global line stations network while allowing the Dutch company to keep the Direct Maintenance brand.

"I am glad to welcome Direct Maintenance as a new member to our group. I would also like to thank previous shareholders for a productive negotiation process and their belief in Magnetic MRO – we will support the company's growth to a new level, continue offering



premium value for its customers, and provide its team members with new opportunities for professional growth," said Risto Mäeots, the CEO of Magnetic MRO. "The acquisition is a part of our strategic development plan. It will allow us to further expand our total technical care programme, as well as synergise Magnetic MRO's and Direct Maintenance's efforts in customer support, business development, and other areas."

"For almost 20 years, Direct Maintenance has been carefully and very suc-

cessfully building its global network of efficient and modern line support. By joining Magnetic MRO's group, we gain stimulus for a new, even more, ambitious and exciting step in our development. In addition, on behalf of the team, I would like to thank our customers for the long-standing trust, and, rest assured, they will be the main beneficiaries of our cooperation with Magnetic MRO," said Frank Daams, the Managing Director of Direct Maintenance.

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Suresh Prabhu inaugurates newly-constructed terminal at Chipi Airport

Photo: Representational purpose only



The newly-constructed terminal building and associated works of Chipi Airport, Sindhudurg will be inaugurated by Union Civil

Aviation Minister Suresh Prabhu along with Chief Minister Devendra Fadnavis.

The newly constructed terminal build-

ing can handle around 400 passengers per hour and with an annual passenger capacity of about 10 lakh. About 520 crores were used to build the Chipi Airport.

The routes linking Sindhudurg to Mumbai, Pune and Nasik have already been approved UDAN 3.1 and bids have been called from the airlines. The flight operations from the airport (under UDAN scheme) will start as soon as possible.

The construction of new civil airports at Ratnagiri and Sindhudurg in the Konkan region and other airports infrastructure projects in Maharashtra will boost the tourism of the state.

More than Rs 1200 crore has been sanctioned by Prabhu for the airport infrastructure projects in Maharashtra.

Emirates Flight Training Academy & National Aviation Academy signs MoU in KSA



National Aviation Academy (TAYARAN), a non-profit vocational training institute in Kingdom of Saudi Arabia and Emirates Flight Training Academy (EFTA) have signed a Memorandum of Understanding (MoU) to share their knowledge and jointly promote their training programmes

and exchange cadets pilots and aircraft maintenance technicians in training between the two academies.

Captain Abdulla Al Hammadi, Vice President Emirates Flight Training Academy and Mohammed T. Al Subaie, Director General of the National Aviation Academy have signed the MoU in

the presence of HRH Prince Faisal Bin Bandar, Governor of Riyadh and HRH Prince Sultan Bin Salman, President & Chairman of the Board of the Saudi Commission for Tourism & National Heritage (SCTH).

The association reveals the shared interests between the two academies and the strong bond between the Kingdom of Saudi Arabia and the United Arab Emirates.

"The Emirates Flight Training Academy is very pleased to partner with the National Aviation Academy (TAYARAN). This collaboration will help develop the talent pool supporting the future growth of the aviation industry in our region. We look forward to working closely with the TAYARAN to provide our expertise and share our advanced state-of-the-art technology and curriculum, as well as create a platform for a mutually beneficial exchange between aspiring young aviation professionals from cadets pilots to world-class maintenance technicians," said Captain Abdulla Al Hammadi, Vice President Emirates Flight Training Academy.

Dallas Airmotive introduces Price CAP Promise Engine Maintenance Programme for AgustaWestland A109 operators

Dallas Airmotive, a business operating unit of BBA Aviation will provide AgustaWestland A109 helicopter operators with three new maintenance package options for their next PW207C engine overhaul under Dallas Airmotive's Price CAP Promise Programme.

Under the programme, Pratt & Whitney Canada PW207C engine operators will be provided with price-surety choices in three tiered packages which are complete, advanced and premier.

Price CAP Promise Programme by Dallas Airmotive has three maintenance package options that host a set not-to-exceed price, similar to a flat-rate programme. The programme offers customers with tailored support at each package level, enhancing the services for the overhaul event.

"We've listened to our customers need for guaranteed pricing and our Price CAP



Promise Programme for the PW207C answers that request," Mark Stubbs, Chief Commercial Officer of Global Engine Services said. "The programme gives customers the flexibility to choose from pre-packaged solutions we've found to be optimal for different types of operators and allows [customers] to customise them to fit their situation."

Items such as varying levels of support including bench testing of engine accessories or overhaul of engine accessories,

logistics services and warranty coverage are included in the package.

"No two helicopter operators are alike, and neither are their engine maintenance needs," Stubbs said. "Our goal is to meet each customer's needs by tailoring our support to them, and by giving them a new maintenance solution allowing them to budget with confidence and eliminate surprises on their final invoice, we're doing just that."

Dallas Airmotive has been authorised by Pratt & Whitney Canada for the maintenance, repair and overhaul of PW200 engines for both Eagle Service Plan (ESP) programme and non-programme participants.

Dallas Airmotive also offers complete support for PW200 operators including, a custom 35-day turn-around-time option, rental engines, accessory MRO or exchange and field service backed by their F1RST SUPPORT team.



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Ethiopian Airlines gets AEI's first 737-800 converted freighter from GECAS

GECAS, an aviation financing and leasing company have delivered AEI's inaugural passenger-to-freighter converted 737-800 to Ethiopian Airlines.

Aeronautical Engineers Inc (AEI) has completed the prototype aircraft in December and has obtained the supplemental type certification (STC) from the US Federal Aviation Administration for their 737-800SF.

"We congratulate the AEI team in obtaining the FAA STC approval for the converted 737-800SF and honoured to supply this inaugural aircraft to Ethiopian Airlines," said GECAS Cargo' SVP and manager, Richard Greener. "This conversion programme is a key component to our ability to give customers' choice and meet the growing needs in the expanding air cargo markets. The collaboration between GECAS and



AEI has yielded additional capacity and efficiencies afforded by the Next Generation aircraft and will deliver a significant benefit to freighter operators."

"At Ethiopian, we are excited for this

new advancement in air freighters," said Fitsum Abady, Managing Director of Ethiopian Cargo and Logistics services. "The new arrival in our fleet will further enhance our short-haul services in Africa and the Middle East."

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Exclusive Interview

Tackling Training Tasks...

In the Aerospace Industry where skilled workforce is the need of the hour and the shortage of workforce is putting the existing industry under tremendous pressure, there is a burning need for state-of-art training institutes and skilled trainers

The Director of Eithad Airways Training, **Paolo La cava** speaks about his experience in pilot-training, the constant need of updating the training programs and the challenges faced in pilot training in the fast-paced world. Our Assistant Editor, **Swati.k** finds more...

EAT offers MPL (Multi-Crew Pilot Licence Programme with twin jet training) what are its advantages over normal training?

Simply put, we are targeting competencies instead of tasks for modern airline pilots so we develop a course that ensures our training programme trains pilots from day one to become a modern airline crew member. It can also be tailored to the individual needs of the airline and the type of aircraft they operate. It is more relevant, more effective and efficient for commercial airlines.

In today's world of constantly changing technology, how frequent is the need for updating the training program?

Constantly! Safety is our number one priority and in order to achieve this, we need to ensure we keep ourselves up-to-date with manufacturing changes and system updates. Furthermore, today's generation of students have changed the way they learn and we need to adapt

and focus on new training techniques required for the younger student.

Pilot shortage & skilled MRO workforce is a global problem. What according to you should be done to tackle this problem, as the major chunk of responsibility lies with training institutes?

Training organisations have the responsibility to provide fit for purpose and cost-effective training solutions that are tailored to the training needs of the modern generation. The pilot shortage was predictable and the industry didn't react quickly enough. To turn this around, we should invest in instructor development, qualifications and retention in order to train the next generation of pilots.

With the Aviation market on a steady rise and with EAT opening its doors to third party training, where do you see EAT about 5 years from now?



Paolo La Cava
Director, Eithad
Airways Training

Eithad Aviation Training's goal is to be a globally recognised, fully comprehensive training organisation that supports Eithad Airways' needs. In addition, we strive to be a training aviation professional as part of being a key player in the Middle East to solve the global pilot shortage.

Can you explain very briefly some of the major challenges faced in Pilot training?

We are continuously working to move from task based training to competency based training. Not so much a challenge rather than a reality, but we also have to constantly upgrade our training methods in order to meet industry standards and the younger generation's needs.



Malaysia Airlines goes live with AMOS



Malaysia Airlines, the national carrier of Malaysia had signed an agreement with Swiss-AS for AMOS at the end of September 2017 and went live with it in just 14 months and are now managing more than 100 end-to-end processes with AMOS.

The AMOS implementation has been one of the major milestones for the airlines as they had undertaken a strategic project to transform and optimise the entire organisation. The software was adopted to render the maintenance division future-proof.

The implementation project was combined with an internal people development programme in which all the business experts (AMOS key users) were involved with the goal to develop their leadership skills and to position them as future leaders in championing AMOS competency and continuous improvement all over the organisation.

Around 2,000 employees in the technical and financial division use AMOS as that is where the knowledge building process is presented as a challenge. This was excellently managed with the use of different training methods available to the airlines. A large number of user groups, such as maintenance and stores' staff, were trained by internal trainers who successfully completed the Swiss-AS Train-the-Trainer certification. Swiss-AS also gave more specialised training to promote an in-depth knowledge transfer to the business experts.

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MRO Insider registers over 500 corporate aircraft

MRO insider, a web-based tool for obtaining maintenance quotes recently celebrated the registration of over 500 corporate aircraft on maintenance quoting marketplace.

Andy Nixon, co-founder and VP of Sales, explains, "With the ADS-B deadline nearing, we are seeing an increase in registrations and avionics requests sent through the website. Owner/operators or Directors of Maintenance can compare ADS-B quotes side by side to find a solution that best meets their needs, including scheduling and downtime. We have gotten great feedback from both segments of our customer base and have used the feedback to continue to improve our system."

MRO Insider is a one stop shop for obtaining quote requests for eleven different maintenance services. The process is very simple. Just follow the steps

Register – Select an aircraft – choose the service needed – specify the time-



frame – can send equipment list, maintenance tracking documents or photos

Once the submission is done, sit back, relax and let the MRO insider do the job. Then the facilities who have subscribed to MRO Insider network are notified of an RFQ or a request for quote.

To improve transparency and efficien-

cy, each maintenance facility is provided with a profile page with photos and customer reviews.

You can meet the MRO Insider team at NBAA regional forum in Houston, TX on March 14th, MRO Americas in Atlanta in April or the NBAA Maintenance Conference in Fort Worth in May.

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Exclusive Feature**Looking out for a Job in Aviation and Aerospace sector – Click ‘Aeromate’!**

Aeromate was launched by GMR Hyderabad Int Airport CEO, Mr SGK Kishore

Are you an Aviation or Aerospace enthusiast looking out for a job, a retired aviation/ aerospace Industry Veteran who wants to serve the industry, an experience professional who is looking out for a job-change, an aspirant who wants to work in Aviation Industry or an HR looking out for the people with right skill-set for your company, you have come to the right place. ‘AEROMATE’

Aeromate is a one stop shop for all your aviation/aerospace job related needs. The brain child of Mr. Kishore Kumar Maley, Aeromate was launched on 12th January 2019 in Hyderabad as India's first and only Aviation and Aerospace Digital Ecosystem.

Aeromate provides you –

1. Jobs posted by employers' from Airports, Airlines, MROs, Aviation IT, Services, Manufacturing and others

2. The categories are - Full Time, Contract, On Job Training, Internships and Part Time jobs.

Speaking more about Aeromate, its founder Kishore Maley describes it as a collaboration platform where you meet not only employers & candidates but also Aviation Advisors who are highly established players in the industry or Guru's of the industry who can foresee the future of Aviation & Aerospace in the upcoming years and guide through

the skills required.

On one hand where the Aviation and Aerospace Industry is constantly grappling with the problem of skilled workforce, on the other hand there are many young and eligible candidates constantly struggling to find their spot in Aviation sector. Plus there are employers who hunt down job sites for potential candidates. Aeromate address this concern in one go. It also serves as a learning platform for HRs from outside of the Aviation/Aerospace Background.

“Aeromate also has a group of Advisors, Mentors or Domain experts from the industry, who help convert the Vision to Action by writing blogs, articles and by setting certain standards and expectations in the industry encouraging the candidates and students by connecting with the HOD's of the colleges/ institutions thereby helping to connect academics to the industry” said Kishore Kumar Maley, founder of Aeromate.

In short, Aeromate is an advanced Job-portal for Aviation aspirants, a knowledge hub to read blogs posted by candidates and experts, latest happenings, articles and much more...

The founder of Aeromate, Mr. Kishore Kumar Maley has done his Aerospace MBA from IIM Bangalore & Toulouse Business School -France

Benefits Of Aeromate:

1. Single stop for Aviation and Aerospace Eco System.

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3. Aeromate helps in rapid team building required for existing organisations or new organisations with various skill sets right from higher management to a fresher.

4. Aeromate's Knowledge hub acts a bridge between Industry expectations Vs Reality.

5. Attract the right Talent with Surveys/Contests conducted on Aeromate specific to the employer.

6. Easy to find candidates with Niche Skill

7. Easy Bulk Hiring in Off Season.

8. Get more unique CV's/Minimum spam profiles

9. Aeromate acts as a learning platform for HRs who are not from Aviation and Aerospace Background. As HRs will be aware of Industry Pioneers from blogs posted in Aeromate, they can gain access for suggestions and referrals.

10. Spend less time and gain better output with increased reach.

11. Aeromate reduces the hiring cost to the company.

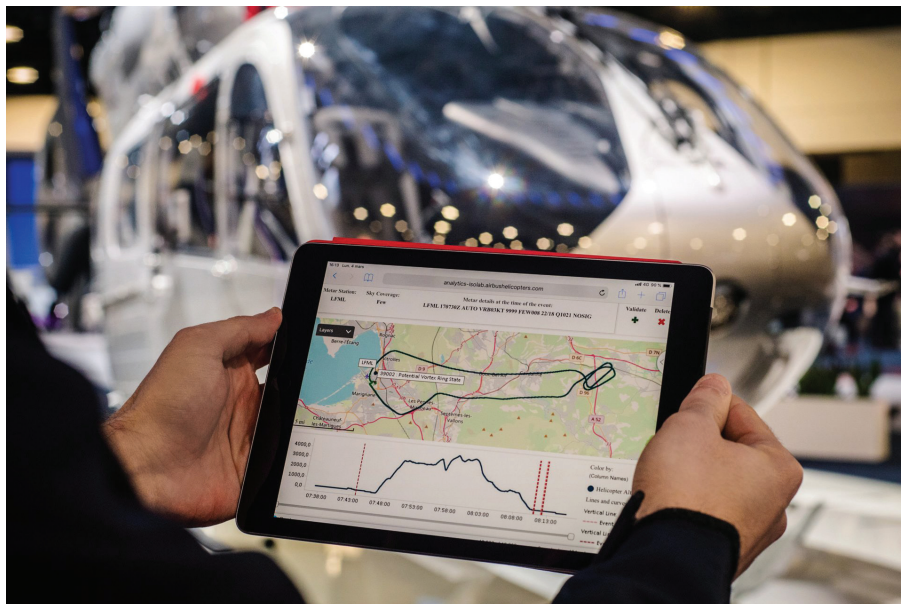
Airbus Helicopters launches Flight Analyser data analytics to support operational safety

Airbus Helicopters launches an analytics service that will take care of operational safety by analysing aircraft data post-flight to identify risks before they lead to any accidents.

Flight Analyser helicopter flight data monitoring (HFDMM) application would analyse the data generated by a number of onboard sources, including the ISEI Helicom system, the Appareo Vision 1000 flight data recorder, and the Outerlink IRIS data recorder, to automatically check for situations that could have been safer or could lead to an incident or accident.

The application analysis data such as altitude, vertical speed, ground speed, height and engine parameters, among others. The system then augments this data with weather data and environmental context, such as sky coverage and obstacles present at the time of the potential event, to give the user with the most complete picture possible. It also does a confidence check for each event, assessing the dependability of the data.

The users of Flight Analyser are given access to dashboards that are updated post-flight. The organisation's safety management system can use the output



to support future decision making.

Airbus Helicopters Flight Analyser service is available for all operator types, regardless of their size, safety management system maturity, and fleet composition. The reports are self-service and can be accessed via the customer's personal space on Airbus' Keycopter customer portal.

"What we're doing is helping our customers uncover issues that would have been near impossible to see in the raw data," said Gilles Bruniaux, Head of Aviation Safety at Airbus Helicopters. "Being able to make sense of this rich data and learn from it so as to fly in a more informed way the next time represents another step forward for safety."

Altitude Angel opens new office in Vienna, Austria

Altitude Angel, a drone services company, is opening an office in Vienna, Austria to expand its operational base.

By opening a new office in Vienna the company strengthens its portfolio of partners and projects across the world, including Frequentis, DJI, the FAA (LAANC) and the SESAR research programme (Impetus and GOF).

Richard Parker, Altitude Angel, CEO and founder said, "Opening an office in Vienna is a milestone in the history of Altitude Angel. With the uncertainty Brexit represents for many industry stakeholders, as an international company dedicated to building the future infrastructure for the safe integration of drones, we're taking this positive step. Our European partners will now have a hub on their doorstep to manage their



requirements in an effective manner, regardless of what happens in the political landscape."

Parker also added, "There were a number of cities under consideration for our first international office, but our strong

and growing relationship with Frequentis, meant Vienna held a number of key strategic benefits for us. This is the first in a number of international expansion moves we have planned for 2019 and 2020."

SAS Cargo and Unilode expand partnership to enable flying digital

SAS Cargo, SAS Scandinavian Airlines' cargo subsidiary and Unilode Aviation Solutions is expanding their collaboration with Unilode digitising SAS Cargo's container fleet starting in the second quarter of 2019.

The Unilode digital transformation programme is based on BLE5 technology and a global reader infrastructure which allows ULD tracking and the measurement of temperature, light, humidity and shock in air freight shipments, among other benefits.

The partnership between the two companies began in 2011 with the conversion of SAS Cargo's ULD fleet to lightweight containers which enabled the SAS Cargo to take the next

step in fulfilling its digital ambitions. This development is a major milestone for the collaboration.

Leif Rasmussen, SAS Cargo Group President and CEO said, "The implementation of innovative and competitive digital solutions requires that all stakeholders put the customer at the centre, ensure transparency and integrate a digital transformation strategy that offers a coherent customer experience through all channels. Unilode's digital transformation programme supports SAS Cargo's digital initiatives by providing a customer-centric approach and offering value-added services to SAS Cargo's customers. The digitisation of our ULD fleet will bring SAS Cargo to the next level of supply chain

excellence and we look forward to expanding our collaboration with Unilode."

"The aviation industry is embracing digitalisation in the supply chain to optimise operations, enhance visibility and give more insights to the customers. We are pleased that we can accelerate SAS Cargo's digital ambitions with the digitalisation of the ULD operations, which we have been managing for eight years. We are proud to serve SAS Cargo as a trusted and strategic partner and we continue to work hard to provide SAS Cargo and all our customers with state-of-the-art ULD solutions, which contribute to an integrated, innovative and digital supply chain in the aviation industry," said CEO of Unilode, Benoît Dumont.

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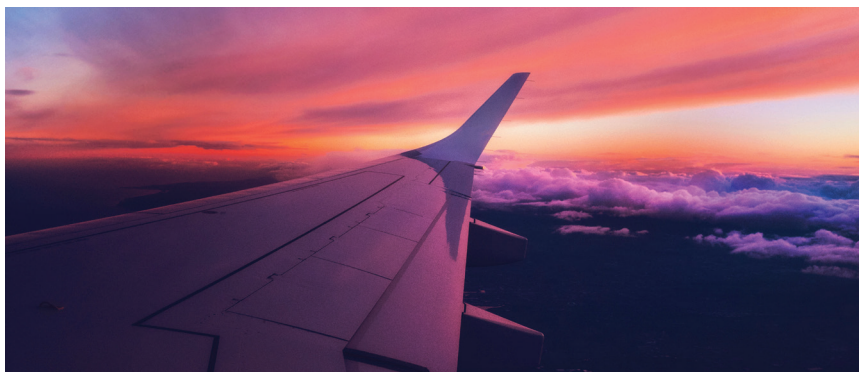
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FAA approves 18 PMA parts of Jet Parts Engineering

In a recent development, Jet Parts Engineering received Federal Aviation Administration (FAA) approval on 18 new PMA parts. They are directly available through Jet Parts Engineering's ecommerce website. Some of them are galley quarter-turn retainer, elevator feel system diaphragms, switch assemblies, mic wire assembly, waste tank drain valve mod seal kit, solenoid assembly, engine mount end cap, stage 2 & 3 engine shrouds, packing, and HTP L-seals.



OEM PN	JPE PN	Part Name	Eligibility
A35660-2	A35660JP-2	Retainer, Quarter-Turn	737-800, 737-900, 737-900ER
162096-002	162096JP-002	Diaphragm	747-400, 747-400D, 747-400F, 757-200, 757-200PF, 757-200CB, 757-300, 767-200, 767-300, 767-300F, 767-400ER
162396-002	162396JP-002	Diaphragm	737-600, 737-700, 737-800, 737-900, 737-900ER
162835-001	162835JP-001	Switch Assembly	737-900ER
401-67779-01	401-67779JP-01	Switch Assembly	737-300, 737-600, 737-700, 737-800, 737-900, 747-400, 747-400D, 747-400F, 757-200, 757-200PF, 757-200CB, 767-200, 767-300, 767-300F
4431020-005	4431020JP-005	Mic Wire Assembly	MD-88, MD-90-30, 717-200, 737-600/-700/-800/-900ER, 737-8, 747-400, 757-200/-300, 767-200/-300/-300ER/-400ER, 777-200/-200LR/-300ER
7700184	7700184JP	Solenoid Assembly	737-600, 737-700, 737-700C, 737-800, 737-900, 737-900ER, 747-400, 757-200, 757-300, 767-200, 767-300, 767-400ER, 777-200, 777-200LR, 777-300ER
310A2043-2	310A2043JP-2	End Cap	737-600, -700, -700C, -800, -900, -900ER
2564M14P01	2564M14P01JP	Shroud Stage 3	CFM56-7B Series, CFM56-5B Series
2564M14P02	2564M14P02JP	Shroud Stage 3	CFM56-7B Series, CFM56-5B Series
2564M14P03	2564M14P03JP	Shroud Stage 3	CFM56-7B Series, CFM56-5B Series
2564M18P01	2564M18P01JP	Shroud Stage 2	CFM56-7B Series, CFM56-5B Series
2564M18P02	2564M18P02JP	Shroud Stage 2	CFM56-7B Series, CFM56-5B Series
2564M18P03	2564M18P03JP	Shroud Stage 2	CFM56-7B Series, CFM56-5B Series
J1400P1164	J1400P1164JP	Packing	CF34-8C1, CF34-8C5, CF34-8C5A1, CF34-8C5B1, CF34-8E2, CF34-8E2A1, CF34-8E5, CF34-8E5A1, CF34-8E6, CF34-8E6A1
4124T58P01	4124T58P01JP	L-SEAL - STG 1 HPT NOZZLE (PLAIN)	CF34-8C1, CF34-8C5, CF34-8C5A1, CF34-8C5B1, CF34-8E2, CF34-8E2A1, CF34-8E5, CF34-8E5A1, CF34-8E5A2, CF34-8E6, CF34-8E6A1
5123T99P02	5123T99P02JP	L-SEAL - STG 1 HTP NOZZLE (BLUE)	CF34-3B, CF34-3B1, CF34-8C1, CF34-8C5, CF34-8C5A1, CF34-8C5B1, CF34-8E2, CF34-8E2A1, CF34-8E5, CF34-8E5A1, CF34-8E5A2, CF34-8E6, CF34-8E6A1

Aeromexico signs SITA WorldTracer for baggage tracking service

Aeromexico, the flag carrier airline of Mexico is all set to integrate SITA WorldTracer baggage tracing service. With the help of the sophisticated artificial intelligence, the airline will now be able to serve its customers efficiently via its chatbot to answer queries about the location of their baggage.

The chatbot, called Aerobot, can be used on WhatsApp or Facebook Messenger making it a big hit amongst the customers. The chatbot currently handles more than 90 percent of the customer queries that come through those platforms.

Aerobot will also be able to locate pieces of luggage of Aeromexico's passengers via SITA WorldTracer. The passenger only needs to enter some baggage information and Aerobot connects them to the latest status of their missing bag on WorldTracer, without the need for agent intervention.

Edouard Piquet, Senior Vice President Customer Experience, Aeromexico said, "At Aeromexico, we strive to serve our customers in the way that is most comfortable and practical for them. Integrating SITA's service will help us increase our efforts and will lead us to the right path in order to

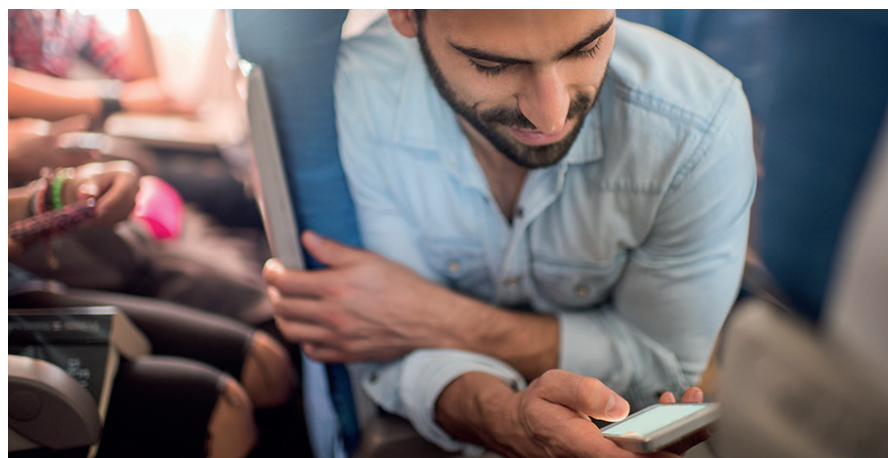


respond efficiently to passengers and get them reunited with their bags as quickly as possible. Thanks to this technology we will be the first airline in the world to offer misplaced baggage assistance via WhatsApp. Clients can check the status of their luggage in real time through Aerobot, which is a result of our continuous commitment to offer the best to our clients."

Uriel Torres, SITA Director General, Mexico and Central America said, "Aeromexico is

the first airline to harness artificial intelligence to improve its baggage services by delivering the SITA WorldTracer services via its customer chatbot. Using our WorldTracer API the service integrates quickly and easily providing the chatbot with the latest data available. We expect that this will be the first of many international airlines using our baggage service technology with artificial intelligence for a better passenger experience."

TAP Air Portugal signs up for AeroMobile's inflight mobile connectivity



AeroMobile, a subsidiary of Panasonic Avionics Corporation and an inflight mobile connectivity provider has added TAP Air Portugal to its connected fleet. With the help of AeroMobile services,

passengers of TAP Air Portugal in all cabin classes will be able to use their mobile devices to send and receive SMS, emails and browse the internet from 20,000 feet above.

In December 2018, TAP Air Portugal's first connected Airbus A330-900neo entered into service. The launch is of great significance to TAP Air Portugal as they are the first airline in the world to operate the next generation A330-900neo aircraft.

"We're delighted to welcome TAP Air Portugal as a customer and to provide mobile connectivity services on their first A330-900neo aircraft. TAP Air Portugal joins our ever-growing fleet of our partner airlines, making inflight mobile services more accessible to travellers than ever before," said Kevin Rogers, CEO of AeroMobile.

After a successful launch of its first aircraft with inflight mobile connectivity, TAP Air Portugal is all set to add 37 more aircraft over the next year, reaching a total of 71 aircraft by 2025.

TAP Air Portugal's A330-900neo fleet with inflight mobile connectivity will be deployed on services to Sao Paulo, with four other Brazil destinations launching across 2019.

TTA and JHAS sign a deal for aeronautical seats production



Techno Tessile Adler (TTA) and JHAS signed a partnership for design and production of aeronautical seats for economy, premium, business and first class. By using innovative materials, latest technology, and high quality

tailor-made products with the finest Italian style, the two companies plan to bring in new and innovative products in the market.

"We are enthusiastic to have TTA - Tecno Tessile Adler as our industrial partner for

this common project" Mario Schisa, CEO of JHAS, said, "Thanks to the great in-house production capacity and the technological innovation of Adler Group we will be able to offer our Customers outstanding products and exclusive assistance in line with our Italian tradition and quality."

Daniele Romiti, Vice President Aerospace of Adler Group and Executive Vice Chairman of TTA, said. "The partnership with JHAS is a further step in the growth of our competencies. Our strategic goal is to master the entire value chain and with JHAS we complete our capability in the key component area such as aviation seats. This partnership brings a new strong player to the market."

Headquartered Latina (Italy), JHAS is a company for Design and Production of seats and interiors while Tecno Tessile Adler (TTA) is a leading company for the production of aeronautical products, interiors for helicopters and automotive.

EmbraerX's Prototype Room- A step into Urban Air Mobility

EmbraerX is all set to demonstrate its first Prototype Room at Austin's South by Southwest festival. The Prototype Room will be a space for connection between technology, accessibility, collaboration and creativity.

What will you see in the Prototype Room?

- 1- A series of interactive experiences for people to know, understand and imagine the Flying Vehicle and Urban Air Mobility
- 2- Enhancement of air mobility acceptance in a human-centric experience.
- 3- You can directly interact with EmbraerX about their projects and ideas.

"The industry needs to build a collaborative ecosystem to reinvent mobility. But it will only be possible, if we ignite people's imagination and show we are not offering product, but a social transformation. SXSW is an obvious stage to spread this message by demonstrating Embraer moves toward the future of urban air mobility and accessibility", said Antonio Campello, CEO of EmbraerX.

The technologies and activities developed by partner companies along with EmbraerX collaborative ecosystem can be viewed at Hilton Austin Downtown hotel from March 8-13.



Executives in Focus

C&L Aviation Group appoints Charlie Carroll as Avionics Sales Manager

C&L Aviation Group, an aviation services and aftermarket-support provider appoints Charlie Carroll as Avionics Sales Manager as the company looks to further market their ADS-B solutions, Wi-Fi Connectivity, Cabin Management Systems, FANS-1A, (SBAS)-Flight Management Systems Cockpit Upgrades, Controller-Pilot Data Link Communications (CPDLC), and more to customers.

Carroll will be responsible for avionics installation sales for large-cabin business jets and regional aircraft while also guiding systems integration and programme management.

With over 35 years of industry experience, Carroll brings with him extensive knowledge of avionics systems. He is expert in electrical/avionics installations and has a lot of knowledge about multiple systems such as autopilots (AFCS), electronic flight instrument systems (EFIS), EGPWS/TAWS, ADS-B, FANS-1A,

TCAS, FMS, and integrated cabin management systems.

Carroll previously worked with Precision Aircraft Services as Director of Sales and Universal Avionics as US Southeast Region Marketing Manager.

"Charlie is well known throughout the industry with a reputation for helping customers meet their avionics needs," said Chris Kilgour, CEO of C&L Aviation Group. "C&L provides robust avionics solutions for our customers through our many dealerships, for cockpits within the retrofit market, as well as the up and coming FAA mandates for ADS-B, FANS-1A, and other offerings. Charlie will be instrumental in providing the right solution for each customer."

Charlie Carroll
C&L Aviation Group



Comlux appoints Domingo Ureña Raso as Executive President of Comlux Completion

Comlux has appointed Domingo Ureña Raso as Executive President of Comlux Completion at its centre of excellence in VIP completions and services based in Indianapolis.

Domingo Ureña Raso, a 38-year veteran

of the aerospace industry was the president and CEO of Airbus Military and Airbus in Spain and was an Airbus Executive Committee Member. During his mandate at Airbus, Ureña also defined and implemented the Airbus efficiency improvement programme "Power8". He was also the president of Mecanizados y Montajes. Since 2016, Ureña has been a Board Member of Comlux. He has a degree in Technical Aeronautical Engineering from the Polytechnic University of Madrid. Ureña has also launched and developed successful companies as PZL in Poland or Aircelle in France.

Domingo Ureña Raso said, "It is an honor for me to be part of such an innovative company as Comlux Completion and to lead it to its next phase of expansion. I am looking forward to working closely with Daron and the team in Indianapolis to develop our unique 'savoir-faire'

and to exceeding our customers' expectations."

CEO & Executive Chairman of Comlux Richard Gaona said, "After ten years, Comlux Completion is moving one step ahead, becoming the new reference in cabin completion and services for Airbus Corporate Jets, Boeing Business Jets and Bombardier Business Aircraft. With his industrial knowledge and leading experience in aviation, Domingo has been selected by the Board of Directors of Comlux to lead Comlux Completion together with our new CEO Daron Dryer,"

"Since Domingo has joined the Board of Directors of the Comlux Group in 2016, he has brought innovative ideas which has helped us to develop our business. He has proposed the implementation of new technologies to our cabin completion activities, which always requires the highest efficiency in terms of quality, lead-time and cost control," adds Richard.

Domingo Ureña Raso
Comlux



Phillips 66 Aviation appoints Dan Gallogly as Director of General Aviation Value Chain Optimisation

Phillips 66 Aviation, a supplier of jet fuels and avgas has appointed Dan Gallogly as company's new Director, General Aviation Value Chain Optimisation (VCO). Gallogly will be responsible for developing profitable general interest jet growth in the US with major domestic and foreign airlines, US regional airlines, cargo operators and large body private charter operators.

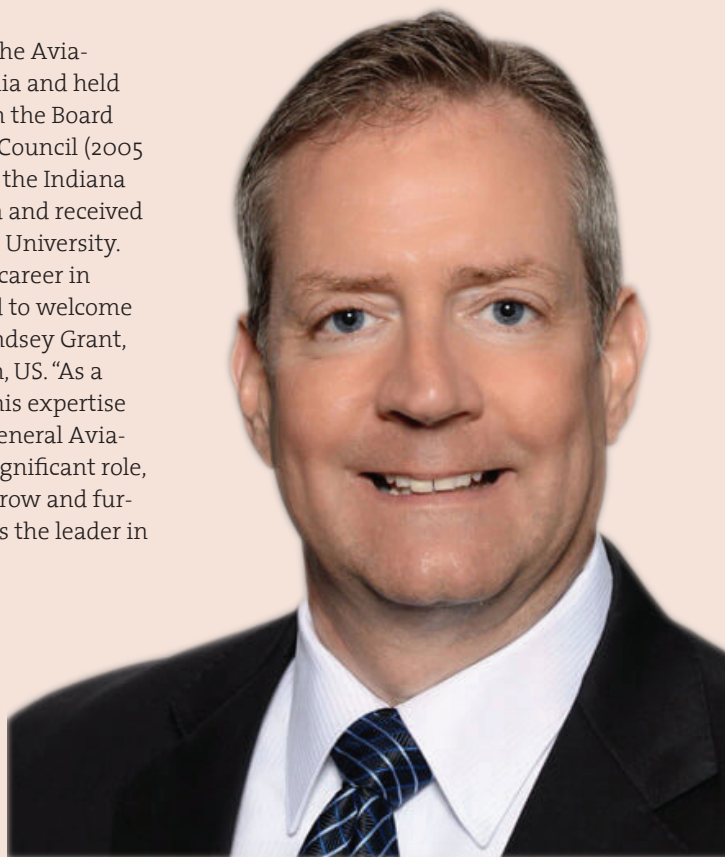
Gallogly joined Phillips 66 in January 2019. He has almost 30 years of experience in both the aviation and petroleum industries. He also worked at EPIC Fuels where he held different management positions in both general and commercial aviation. He was responsible for the development of EPIC's government fuels programme and EPIC's entry into the Canadian general aviation market.

Dan is a licensed pilot and remains active in the aviation community and currently serves on the Presidents Council for the National Air Transportation Association. For 20 years, he served on

the Board of Directors for the Aviation Council of Pennsylvania and held various officer positions on the Board including President of the Council (2005 - 2007). He is a graduate of the Indiana University of Pennsylvania and received an MBA from Waynesburg University.

"Dan's had a remarkable career in aviation, and we're thrilled to welcome him to Phillips 66," said Lindsey Grant, Manager, General Aviation, US. "As a seasoned sales executive, his expertise will be invaluable to the General Aviation team. He will play a significant role, helping the organisation grow and further solidify our position as the leader in aviation."

Dan Gallogly
Phillips 66 Aviation



Reach Airports appoint Ginger Evans as their new CEO

In the latest development at Reach Airports, Ginger Evans is appointed as the Chief Executive Officer. Her main responsibilities will be looking after the overall management of the company, business development in the North American market and partnerships with airport-related service firms.

"We are very happy to welcome Ginger on board. Her decades of experience in leadership positions, her extensive knowledge and her excellent network in the aviation industry make her the perfect fit for this important position. Together, we will drive our presence in the North American market and offer airports improvements in operations, management and customer service," says Ralf Gaffal, Managing Director of Munich Airport International.

With a career spanning over three decades in aviation, Ms Evans has served key positions in government agencies and private firms.

Until recently she was serving as the Commissioner for the Chicago Depart-

ment of Aviation. During her tenure, she negotiated agreements for \$10.4bn capital improvements between O'Hare International Airport and Midway International Airport. This marked Chicago as the first American city to serve all six inhabited continents.

She also holds position in on a number of boards like the technical committee of Ainda Energia & Infraestructura and the Executive Committee of the Transporta-

tion Research Board.

Her unique background along with unparalleled expertise will provide effective leadership to Reach Airports who provide training, consulting and management services to the aviation sector in the US, Canada, Mexico and other OECD countries.

Ginger Evans
Reach Airports



EVENT	DATE	VENUE
The 4th Annual Civil Aviation Parts Management Forum	27-29 March 2019	Xiamen, China
4th China AIR LOGISTICS Development Conference & Exhibiton 2019	28-29 March 2019	Guangzhou, China
Safety and Flight Ops Conference 2019	02-04 April 2019	Barcelona, Spain
Rotorcraft Asia 2019	09-11 April 2019	Changi Exhibition Centre, Singapore
MRO Americas	09-11 April 2019	Atlanta, Georgia, USA
Unmanned Systems Asia 2019	09-11 April 2019	Changi Exhibition Centre, Singapore
ABACE	16-18 April 2019	Shanghai, China
22nd World Aviation Training Summit	30 April-02 May 2019	Orlando, Florida
EBACE	21-23 May 2019	GENEVA
IATA Ground Handling Conference	26-29 May 2019	Madrid, Spain
AP&M Europe	04-06 June 2019	Frankfurt, Germany
Cabin Operations Safety Conference	11-13 June 2019	Istanbul, Turkey
Aviation Data Conference	25-27 June 2019	Athens, Greece
Asian Aviation Education & Training Symposium	27-28 June 2019	Seoul, Republic of Korea
16th Asia Pacific Airline Training Symposium	3-4 Sept 2019	Marina Bay Sands, Singapore
World Financial Symposium	23-26 Sept 2019	Miami, Florida
Cas Asia	24-26 Sept 2019	Singapore
MRO Europe	15-17 Oct 2019	London, UK
Global Airport and Passenger Symposium 2019	15-17 Oct 2019	Warsaw, Poland

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