

Strategic Connections and Opportunities Take Centrestage at Singapore Airshow 2018



Royal Brunei Airlines signs CFM International's LEAP-1A engine to power its fleet of A320neo aircraft

The Singapore Airshow 2018 concluded its trade segment on an optimistic note with strong commendations of the wide range of extensive opportunities to connect stakeholders, disruptive technologies to drive change and unique interaction platforms to shape the future.

Singapore Airshow 2018 saw over 10

percent increase in trade visitors, as well as 287 VIP delegations. Over 70 percent of exhibitors have committed to returning to the Singapore Airshow 2020.

Connecting the Industry to Deeper Technologies and Innovations

Strategic partnerships established at

the Airshow have seen strategic discussions and showcases around digital data revolution to drive intelligence across the entire value-chain of the aviation industry. Examples include Airbus' Skywise Predictive Maintenance Services enables open aviation data platform for full aircraft data and advanced predictive analytics and Rolls-Royce's IntelligenceEngine, an all-encompassing digital strategy which represents a paradigm shift in the way it designs, produces and supports propulsion systems.

"We have been very satisfied with this year's Singapore Airshow and in particular with the high-level visitor profiles, with customers and partners from across the region and beyond, and for every part of our business," said Sean Lee, Head of Communications, Asia-Pacific, Airbus.

Strategic Platform for Global Participation

Marking its unwavering commitment to the aviation industry in the region, more than 100 companies were featured at the US pavilion, making it the largest US presence ever at the Singapore Airshow. More than 60 of these participating companies comprising of contractors, integrators, equipment manufacturers, small to medium enterprises and maintenance specialists were new to the Airshow.

"The Singapore Airshow had a buzz right from the start. It has always been good, but 2018 is the best it has been in 10 years. The Singapore Airshow 2018 has been a tremendous success for the participating companies at the US pavilion centered around high quality of strategic dialogues and potential partnerships focused on new technologies and innovations," Tom Kallman, President and CEO, Kallman



Cessna Citation Longitude makes Asia-Pacific debut at Singapore Airshow



CAAS partners with Thales to develop next generation air traffic management technologies



Elbe Flugzeugwerke wins launch contract for A321XLR conversion from Vallair



Vietnam Helicopter Corporation and subsidiary VNH North sign for Bell 505 Jet Ranger X helicopters at the Singapore Airshow 2018

Worldwide, Inc., U.S. Representative and Organizer of the USA Partnership Pavilion.

The 2018 edition also saw the participation of new global exhibitors such as the Turkish Aerospace Industries.

“Our debut at the Singapore Airshow has been a fulfilling one with many opportunities for us to introduce Turkish Aerospace Industries’ services and products while also establishing strong collaborations within the industry, said Fahrettin Ozturk, Vice President, Strategy and Technology Management, Turkish Aerospace Industries. “For our participation at the next Airshow, we will bring a more extensive showcase, including our training jet and helicopter.”

Shaping the Future with New Thinking, New Innovations

What’s Next @ Singapore Airshow saw in-depth exchange between start-ups and potential investors. New technologies and innovations across a wide range of participation from start-ups in IoT, mobility and even advanced healthcare were showcased and pitched at the Airshow. The inaugural What’s Next @ Singapore Airshow offered budding entrepreneurs the opportunity to interact with industry heavyweights, share ideations and establish new business development leads.

“Engagement with startups should be a continuous process throughout the year for potential partners and investors to understand the nature of the technology these start-ups are providing, and their business model before they can bring the technology to market and explore win-win collaborations. This What’s Next @ Singapore Airshow start-up showcase is such an avenue to do so,” said Harris Chan, Chief Digital Officer, ST Engineering, one of the judges at the What’s Next @ Singapore Airshow pitching sessions. “In fact, across the sessions, we’ve seen very promising start-ups who are tackling the forefront of change by incorporating the emergence of the Industrial 4.0 revolution in ideas that include autonomy, AI, cyber security and leveraging IoT.”

According to Siril Saji George, Pre-Sales Manager, Graymatics, who runs a start-up focused on developing scalable cloud platform to allow for automatic real-time indexing, analysis and classification of content, and was part of



Rolls-Royce signs testbed agreement with Thai Airways International



Indian-based Alliance Air signs PW127M engines support contract with Pratt & Whitney Canada



Civil Aviation Authority of Singapore extends air traffic management research agreement with NTU Singapore



UTC Aerospace Systems, Singapore Airlines sign A380 maintenance deal at the Singapore Airshow 2018



Jet Aviation celebrates launch of hangar 3 at Singapore Airshow 2018



Singapore Airlines sign Trent 1000 and Trent 700 engines contract with Rolls-Royce

the What's Next @ Singapore Airshow start-up showcase pitching sessions, "Being amidst these industry giants was very educational as we got to check out new technologies in the pipeline and explore opportunities for collaboration with them in various areas beyond just aviation. We have achieved between 40 to 50 percent strong leads with near-term collaborations, as well as exploratory enquiries from corporates on new technology implementations they are considering adding to annual plans."

The Airshow has always been focused on bringing the latest trends and creating avenues for the aviation and aerospace industry to connect, drive change and shape its future. It is a platform that has witnessed long-term partnerships and strategic collaborations across both industry heavyweights and emerging start-ups to pave the way for transforming the future of the aviation industry.

"We are encouraged by the continuous support of our stakeholders, exhibitors and visitors for the Singapore Airshow as the strategic platform for key industry players and emerging start-ups to come together and pave the way to transform the future of the aviation industry," said Leck Chet Lam, Managing Director, Experia Events. "As we look towards the 2020 edition, we recognise the importance of staying relevant in order to ensure enriching experiences and valuable connections for all attendees."

Lockheed Martin JASSM-ER achieves operational capability on F-15E Strike Eagle



Lockheed Martin's Joint Air-to-Surface Standoff Missile (JASSM) – Extended Range (ER) has been declared operational on the F-15E Strike Eagle, flown by the US and allied nations' air forces.

With completion of integration and the fielding of JASSM-ER's Suite 8 Operational Flight Program, the F-15E Strike Eagle becomes the first Universal Armament Interface (UAI)-compliant platform to

field JASSM-ER. UAI-compliant aircraft feature standardised interfaces to support future weapon integration.

"Fielding on the F-15E Strike Eagle expands JASSM-ER's mission flexibility," said Jeffrey Foley, program director of Long-Range Strike Systems at Lockheed Martin Missiles and Fire Control. "With its greater than 500 nautical-mile standoff range and planned block upgrades currently in work,

JASSM-ER provides an impressive tactical advantage for US and allied warfighters."

Baseline JASSM was the first missile ever to be integrated onto a UAI platform. The US Air Force Seek Eagle Office led the F-15E Strike Eagle JASSM-ER and JASSM integration.

JASSM-ER and JASSM share the same powerful capabilities and stealth characteristics, though JASSM-ER has more than two-and-a-half times the range of JASSM for greater standoff distance. These highly accurate cruise missiles also employ an infrared seeker and improved digital anti-jam GPS to dial into specific points on targets.

JASSM-ER is also integrated on the B1-B and presently in the process of integration on the F-16C/D and the internal bay and wings of the B-52H. JASSM is integrated on the US Air Force's B-1B, B-2, B-52, F-16 and F-15E. Internationally, JASSM is carried on the F/A-18A/B, F-18C/D and F-16 Block 52 aircraft.

Piper Aircraft wins largest trainer order for 152 aircraft from Fanmei Aviation Technologies

Piper Aircraft, Inc., a manufacturer of general aviation aircraft has received an order for 152 aircraft from Fanmei Aviation Technologies, Piper Aircraft's exclusive dealer in China. This is the largest single trainer order received by Piper Aircraft in company history.

The seven-year purchase agreement includes 100 Archer TX single engine trainers, 50 multiengine Seminoles, one Seneca and one Piper M350. Deliveries begin in March with the first aircraft going to the Fanmei Flight School in Sichuan province.

"We are very excited to have Fanmei Aviation Technologies in our Dealer Network," said Piper's Asia Pacific Sales Manager, Jeremy Prost. "Fanmei Education Group has a great vision for the future of General Aviation in China and we believe that this vision and commitment will work in pair with Piper's 80 years of aircraft manufacturing experience to supply high quality aircraft and support to Chinese customers."

"The agreement and cooperation with Piper Aircraft is the key element for our general aviation roadmap," said Don



Li, President of Fanmei Aviation Technologies. "Everything else was already in place, including a quality training program with committed staff and outstanding facilities, and now we have added to our fleet, in my opinion, the premier training aircraft in the world with the Piper Archer and Seminole, which will help prepare our students for their continued success after graduation. In addition, as the exclusive Piper dealer in China, we look forward to serving our customers in the fast-growing general

aviation market, not only with excellent Piper aircraft, but also with our most dedicated high-quality services."

"Just as we are making history with receiving this large order, so is Fanmei by establishing a prestigious pilot development program to meet the growing need for exceptionally trained airline flight crews. This is a wonderful opportunity for both organizations as we work collectively to help address the global pilot shortage," said Piper President and CEO Simon Caldecott.

Asiana Airlines signs A380 base maintenance agreement with Lufthansa Technik Philippines



South Korea's Asiana Airlines has signed a five-year base maintenance agreement with Lufthansa Technik Philippines for its fleet of Airbus A380 aircraft. From 2018 to 2022, Lufthansa Technik Philippines will be carrying out a total of 14 checks on the airline's A380s.

"We are happy for this opportunity to further strengthen our long-term relationship with Lufthansa Technik Philippines," says Dong Jun Shin, General Manager Aircraft & Supplies Purchasing of Asiana Airlines. "During previous checks on our A380s, Lufthansa Technik Philippines has

shown sincerity and dedication to the campaign, which ultimately led to our decision on whom to award this contract."

Asiana Airlines first received its A380s in 2014, and has six A380s at present. Over the next five years, they are scheduled to go through light to heavy maintenance checks. Besides these checks, Lufthansa Technik Philippines is also commissioned to carry out modifications on the Doors, Flap Tracks, Wing Tip, Engine Feed Fuel Pump System, and other structural modifications.

"At first, it was our expertise and proximity that led the customer to send four of their A380s to us," says Elmar Lutter, President and CEO of Lufthansa Technik Philippines. "We are happy to continue our partnership, after completing those checks and earning their trust."

The first A380 under this contract is scheduled to arrive in Manila, on March 2018.

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GE Aviation to provide digital solutions to AirAsia's A320 and A330 aircraft fleet



AirAsia has signed a four-year agreement with GE Aviation for the electronic Flight Operations Quality Assurance (eFOQA) and the FlightPulse pilot application for its fleet of about 355 A320 and A330 aircraft and 4,000 pilots.

"FlightPulse is a mobile flight data application that provides pilots with data and analytics to help them fly more efficiently and help reduce carbon emissions," said Andrew Coleman, chief commercial officer for GE Aviation. "The app puts valuable information that was previously only available at a fleet wide level or used by analysts directly into the

hands of the people flying the aircraft – the pilots."

GE Aviation's eFOQA service uses flight data generated by the aircraft and its systems and applies proprietary data management and analytics technology to help AirAsia better manage their fleet, providing previously unavailable insight into their operations.

"We are very excited to be partnering with GE Aviation on this very visual application that will allow our pilots to tap into safety and fuel consumption data on a per flight basis. We are certain of the positive impact this will have on

the overall cost of operation at AirAsia, with anticipated savings of up to one percent," said Adrian Jenkins, chief operations officer for AirAsia, during the signing ceremony.

FlightPulse and eFOQA are being implemented into AirAsia's operations in 2018.

GE's FOQA analytics service is an online solution for airline flight data monitoring/FOQA programs. eFOQA provides speed, accuracy and scalability to proactively manage risk in flight operations. The core offering provides data ingestion, processing analytics, and has options for expanded data sources, analytics editing, and data exporting/integration with systems. The connectivity suite allows deeper integration of the valuable flight data and analytics – previously available only to safety analysts – with other systems in the airlines operations, providing insights to a range of departments in the airline.

FlightPulse uses recorded aircraft data and smart analytics to enable pilots to securely access their individual operational efficiency metrics and trends.

StandardAero to provide Pratt & Whitney Canada's APS2300 APU MRO services for S7 Airlines

StandardAero, a maintenance, repair and overhaul provider based in Scottsdale, Arizona has signed a four-year contract to support the Pratt & Whitney Canada (P&WC) APS2300 auxiliary power unit (APU) maintenance, repair and overhaul (MRO) services for S7 Airlines' fleet of E-Jet E170 aircraft. All services will be provided at StandardAero's Maryville, Tennessee, facility.

S7 is one of the largest Airlines in Russia, with a total fleet of 80 aircraft, and will be the biggest Embraer operator in the country as they expand their fleet of E-Jet E170s to 17 aircraft by the end of this year.

"Being selected by S7 is another big win for StandardAero's increasing footprint in the Russian airline marketplace," said Peter Turner, President of StandardAero's Airlines & Fleets division. "In December of last year, StandardAero was also awarded two multi-year



APU contracts to support another Russian-based airline."

"The decision to select StandardAero followed a competition with four proposals from independent MRO organizations. We are looking forward for

our successful cooperation which will allow S7 to continue to grow its fleet and operate with the highest possible level of safety and reliability," said Aleksey Shatko, Engineering Center Manager, S7 Airlines.

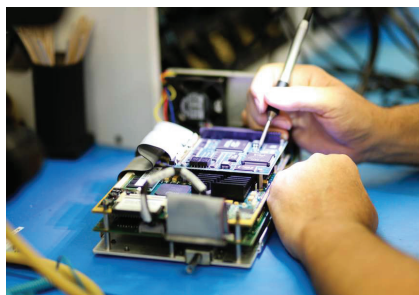
Duncan Aviation to provide repair services for Avidyne's MHD300, EX600, and ATD150 traffic displays

Duncan Aviation has extended its repair service agreement with Avidyne Corporation, an avionics company based in Melbourne, Florida for Avidyne's MHD300 MHD (Multi-Hazard Display), EX600 MFD (Multi-Function Display), and ATD150 -3-ATI Traffic Display.

"This agreement expands the great working relationship we have enjoyed with the folks at Duncan Aviation, and we are pleased to have them as our world-wide repair center for Avidyne's legacy traffic display products," said Roger Mitchell, Avidyne's Vice President of Operations.

Since 2010, Duncan Aviation has provided similar exclusive repair and support services for Avidyne's legacy display products including the 5-RR FSD, and the FlightMax 440, 450, 640, 650, 700, 740, 750, 800, 850 & 950 model MFDs, and in 2014 added Avidyne's EX500 MFD repair support.

"Duncan Aviation has a terrific track record of providing a high level support for



our legacy MFD customers," says Mitchell. "Customers who have our dedicated Traffic Displays will now benefit from Duncan Aviation's vast industry expertise and exceptional reputation for quality and service."

"We are pleased to add the Avidyne MHD300/EX600/ATD150 product line to our service capabilities," said Kevin Miesbach, New Business Development Manager for Duncan Aviation. "And look forward to supporting Avidyne's MHD300, EX600, and ATD150 customers, as well as their legacy MFD customers for years to come."

COMAC approves Lufthansa Technik Shenzhen as ARJ21 MRO service provider

The Commercial Aircraft Corporation of China (COMAC), a Chinese aerospace manufacturer has officially approved Lufthansa Technik Shenzhen as their first MRO service provider in China for ARJ21 engine nacelles and components. Prior to the approval, the Lufthansa Technik subsidiary had successfully performed an on-site audit in December 2017.

Lufthansa Technik Shenzhen, had added the COMAC ARJ21 regional jet to its service portfolio in 2016. Since then, the company has carried out modifications to several shipsets of the regional jet's engine fan cowls and thrust reversers. Lufthansa Technik Shenzhen is authorised by Middle River Aircraft Systems (MRAS), a subsidiary of General Electric, to carry out maintenance, repair and overhaul for ARJ21 engine nacelles.



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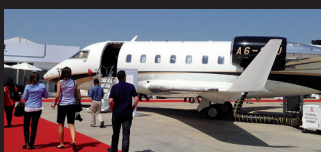
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Quest Aircraft names Hitoshi Moriguchi as Vice President of Production

Quest Aircraft, a Japanese-owned aircraft manufacturer located in Idaho, United States has appointed Hitoshi Moriguchi as Vice President of Production. Moriguchi will assume the role immediately and will continue to serve as Executive Vice President and as a board member for the Idaho-based manufacturer of the 10-seat Kodiak.

"Hitoshi joined Quest in 2016 as Executive Vice President and in a short period of time has proven to be an incredible asset to the team. His extensive background in managing large production facilities is well suited to lead Quest in the next phase of our company's growth and success," said Rob Wells, CEO of Quest Aircraft.

Moriguchi will be focused on refining production design and processes

to maximize efficiencies as the aircraft manufacturer continues to expand.

Prior to joining Quest, Moriguchi spent over 35 years with Honda Motor Company in sales, marketing and production capacities.

Hitoshi Moriguchi
Quest Aircraft



Duncan Aviation appoints Dan Moog to Turbine Engine Service Sales team

Duncan Aviation, an aircraft service provider headquartered in Nebraska, United States has appointed Dan Moog to the Turbine Engine Service Sales team. He will focus on developing new business relationships in the northeast region of the United States, introducing them to Duncan Aviation and the scheduled and unscheduled turbine engine services available.

Moog has 25 years of aviation experience in aircraft engine and APU field service, regional sales, customer technical support, engineering support, and A&P technician experience. Prior to joining Duncan Aviation, he was a Regional Engine Sales

Manager for Turbine Engine Specialists and a Field Service Engine/APU Rep for Honeywell Aerospace.

"Dan Moog comes to Duncan Aviation with a wealth of experience," says Mike Bernholtz, Engine Service Sales Team Leader. "He has a real desire to provide operators with top-notch customer service. I am confident that he will become an instrumental part of our engine support service in the northeast."

Moog places a high value on the customer relationships he has developed over his career and believes all that customers really want is a trusted point of contact to get honest and knowledgeable advice. "I am confident that with my expertise in engine and APU maintenance, knowledge of Honeywell engine and APU programs, and expertise from others at Duncan Aviation, that should give any business aircraft operator confidence in choosing Duncan Aviation for all their aircraft and engine needs."

Dan Moog
Duncan Aviation



AAR appoints Brian Sartain as Senior Vice President, Repair and Engineering Services

AAR, a global aftermarket solutions company located in Wood Dale, Illinois, has selected Brian Sartain to the position of Senior Vice President, Repair and Engineering Services, reporting to President and Chief Operating Officer John M. Holmes. In this senior leadership role, Sartain will oversee AAR's MRO Services, Component Repair, Engineering Services, Landing Gear Services and Composites market solutions.

"Brian is an accomplished leader in the aviation industry. We are looking forward to the expertise and leadership he will bring to further integrating the breadth of repair and engineering services that AAR provides to customers across our global network," said Holmes.

Having more than 25 years of aerospace experience, Sartain most recently served as Executive Vice President, Aerospace, with Chromalloy Gas Turbine, a provider of repair services for gas turbine engine manufacturers and operators. Prior to Chromalloy, Sartain was Vice President, Business Development – Sensors & Integrated Systems at United Technologies Aerospace Systems (UTAS), and Vice President and General Manager of several businesses with the Goodrich Aerospace Corporation.

"AAR is uniquely positioned to provide nose-to-tail aviation services and has a proven history of anticipating and meeting customers' needs. I am excited to help AAR bring these capabilities together to provide additional value to customers, meet the needs of new-generation aircraft, and contribute to the Company's continued success in both the commercial and government sectors," said Sartain.

Brian Sartain
AAR



Rolls-Royce names Chris Cholerton as President for Civil Aerospace and Tom Bell President for Defence unit

Rolls-Royce has appointed Chris Cholerton, currently President – Defence as President – Civil Aerospace, and Tom Bell, previously Global Sales & Marketing for Defense, Space & Security at The Boeing Company as President - Defence. The appointments will take effect during February and both presidents will report to Chief Executive Warren East as members of the Executive Leadership Team.

Chief Executive Warren East said, “I am pleased to announce the leadership of our Civil Aerospace and Defence businesses. Both appointments provide a combination of deep industry expertise with a fundamental understanding of our business.”

“This is a crucial time for Civil Aerospace as we deliver the most significant increase in engine production in recent memory while managing a number of in-service issues and bringing several new engines into service. Chris has a thorough understanding of all aspects of the business, from engineering, product development and supply chain infrastructure, to operational and service delivery. He has a proven track record in building strong relationships with customers and a leadership style that champions simplicity.

“The expansion of our Defence business creates a real opportunity for Rolls-Royce to provide customers with a more integrated range of products and services, exploit new technologies and explore new markets. Tom brings with him valuable experience of the wider defence industry from his time within the leadership of a fully integrated global defence company. He is a leader with courage and conviction and I look forward to him bringing his vigour, enthusiasm and industry expertise to Rolls-Royce Defence and the wider leadership team.

“I would like to take this opportunity to express my personal thanks to Chris Young and the Civil Aerospace leadership team for their excellent support over the recent transition period.”

Chris Cholerton has held engineering, programme and operational leader-

ship positions in both Civil Aerospace and Defence businesses. He has worked closely with key airframe partners, airline customers and governments, serves on the Board of Rolls-Royce North America Holdings Inc. and has led the Defence business since 2015.

Prior to his current role he ran an important part of the global supply chain operation, covering manufacturing plants, purchasing and strategy. From 2006 to early 2012, Chris led Civil Aerospace’s largest new product introduction and production programmes, including as Director of the Trent XWB programme where he achieved milestones up to the first engine flight. Before this, he held posts as Director – Boeing Programmes and Director – Airbus Production Programmes. He joined Rolls-Royce as an undergraduate in 1981 and is a Chartered Mechanical Engineer, a Fellow of the Royal Aeronautical Society and a Fellow of the Association of Project Management.

Chris said, “I am delighted to take up this fantastic opportunity at such an important time for Rolls-Royce. Civil Aerospace has huge potential as we deliver on the ramp-up in engine production and see the size of the in-service fleet double over the coming years. I recognise that there are also challenges as we manage issues with our in-service fleet and minimising disruption will be a key area of focus for me. I look forward to

engaging with customers, starting next week at the Singapore Airshow.”

Tom Bell is currently senior vice president of Global Sales & Marketing for Defense, Space & Security at The Boeing Company. Prior to joining Boeing in 2015, Tom was President of Rolls-Royce Defence Aerospace having joined as President, Customer Business, North America in mid-2012. Previously he had spent over two decades with Boeing in a variety of leadership positions within the Defense, Space and Security Business and began his aerospace career with Lockheed Martin in Human Space Flight. He currently serves on the Board of Trustees for the National Defense Industrial Association.

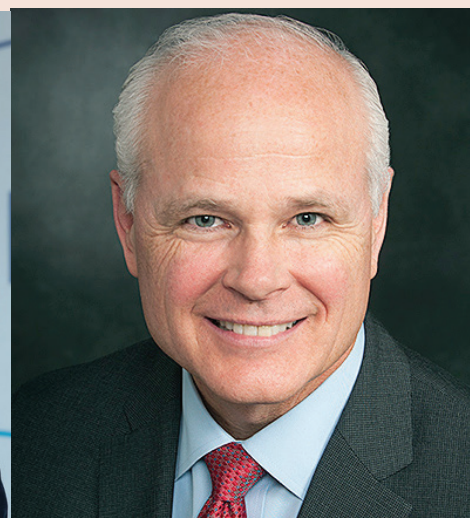
Tom said, “This is an incredibly exciting time for me to return to Rolls-Royce and lead an enlarged Defence business. Our greater scale gives us the opportunity to strengthen our relationships with customers, keeping them at the heart of all we do, and offering them a much more integrated approach to solving their mission-critical power challenges. I look forward to working with the team and helping to realise the full potential that we have in Rolls-Royce Defence.”

Tom is a US citizen and as a result, Rolls-Royce will ensure that the proper structures are in place within enlarged Defence business to ensure that the relevant UK security conditions and restrictions are enforced.

Chris Cholerton
Rolls-Royce



Tom Bell
Rolls-Royce



TurbineAero welcomes Mike Harris as Vice President and General Manager for TurbineAero Engines Technics unit

TurbineAero, the leading independent aerospace component maintenance and overhaul service provider in the world has named Mike Harris as the Vice President and General Manager for the TurbineAero Engines Technics (TET) business unit. TET is the component and coatings division of TurbineAero, offering repair and coating services to APU and gas turbine engine derivative customers globally.

Most recently, Harris was the General Manager for Chromalloy Gas Turbine's Eastern US Region where he led the company to achieve major improvements in operational and growth program performance. With 26 years of broad industry experience, Harris has held similar positions in Chromalloy's Western Region, Honeywell Aerospace, Grimes Aerospace, and ATK/Orbital.

"Mike is the right leader to enhance the already strong capabilities that TET

brings to the gas turbine engine markets," said Rob Higby, TurbineAero's CEO. "I am delighted to add his strategic and operational leadership to our mission to deliver unmatched value to our customers."

"The value proposition, capabilities, and leadership that TurbineAero brings to the APU and gas turbine engine derivative marketplace is exceptional", said Mike Harris, "I'm thrilled to join the talented team of leaders and employees at TET to advance our commercial and operational capabilities across the globe."

Mike Harris
TurbineAero



Boeing selects Jeff Shockey to lead defense and space global sales team

Boeing has welcomed Jeff Shockey to be the Vice President of Global Sales and Marketing for its Defense, Space & Security unit, effective immediately.

Shockey, who joined Boeing in 2016 as vice president of Federal Affairs and International Policy, succeeds Tom Bell.

"Jeff knows our strategy, our customers, and our people," said Leanne Caret, president and CEO of Defense, Space & Security. "He is an amazing professional, and I look forward to working even more closely with him as we compete, win, and grow our business."

Prior to joining Boeing, Shockey was the staff director for the House Permanent Select Committee on Intelligence, managing partner at government relations firm Shockey Scofield Solutions (S3 Group), and minority staff director

for the Appropriations Committee of the House of Representatives.

He holds graduate and undergraduate degrees from California State University at San Bernardino.

Of Bell, Caret said "We thank Tom for his service to Boeing. He is a strong and a passionate leader, and we wish him all the best going forward."

Jeff Shockey
Boeing



Alaska Airlines names David Oppenheim as Sales Vice President

Alaska Airlines has appointed David Oppenheim as Vice President of the sales team. In his new role, Oppenheim will be responsible for strengthening and growing relationships with Alaska's corporate travel customers. His role will help the airline develop new products and services and guide expansion into key corporate markets nationwide.

Oppenheim joins Alaska Airlines from United Airlines, where he served as managing director responsible for the carrier's worldwide corporate and travel management accounts. He also led revenue strategy development initiatives and managed the airline's multi-billion dollar loyalty portfolio during his career in United. Preceding that, he was a principal with The Boston Consulting Group, working with global airlines, among other clients.

"David brings in-depth knowledge of airline customer relationships and revenue strategies to this new role, which will be extremely valuable as we grow our presence in the national marketplace," said Andrew Harrison, Alaska Airlines' executive vice president and chief commercial officer. "We look forward to him joining our leadership team."

Oppenheim holds bachelor's degrees in both computer engineering and music from Northwestern University and an MBA from Harvard Business School.

David Oppenheim
Alaska Airlines



International Events

EVENT	DATE	VENUE
8th Annual Aerospace Raw Materials & Manufacturers Supply Chain Conference	12, March 2018	Beverly Hills, CA.
32nd Annual Commercial Aviation Industry Suppliers Conference	12-14, March 2018	Beverly Hills, CA.
MRO Americas	10-12, April, 2018	Orlando, FL, USA
Asian Business Aviation Conference & Exhibition (ABACE2018)	17-19, April, 2018	Shanghai, China
AP&M Europe	29-31, May, 2018	London, UK
European Business Aviation Convention & Exhibition (EBACE2018)	29-31, May, 2018	Geneva
MRO Europe	16-18, October 2018	Amsterdam, Netherlands
NBAA Business Aviation Covention & Exhibition (NBAA-BACE)	16-18, October 2018	Orlando, Florida
MRO Asia-Pacific	13-15, November 2018	Singapore



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