

Etihad Airways Engineering, EAD Aerospace, Lufthansa Technik and Envoy Aerospace team up to form the IAMA



A memorandum of understanding (MoU) has been signed by Etihad Airways Engineering, EAD Aerospace, Lufthansa Technik and Envoy Aerospace to form the Independent Aircraft Modifier Alliance (IAMA) in the field of aircraft modification. The IAMA has scheduled its launch meeting in the spring of 2019.

The industry players have come together and formed an alliance to attain objectives such as to agree on common standards for the documentation and quality of Supplemental Type Certificates, to establish an open, secure documentation platform for airline customers and aircraft owners using STCs, and to inform the relevant public and expert communities about the advantages of STC approved solutions.

Promoting the modernisation of the aircrafts through high quality equipment and rigorous inspections is the aim of IAMA.

IAMA members will be able to provide supplemental type certificate for aircraft modifications, such as the installation of new cabins, connectivity solutions or avionics systems.

Bernhard Randerath, Vice President Design, Engineering and Innovation of Etihad Airways Engineering said, "This alliance is a positive step towards addressing the challenges that customers face with STC solutions today. As the Middle East's largest MRO, we use OEM solutions; however, Etihad is renowned for innovation and applying our own STC modifications. We believe that OEMs will also benefit from becoming members of IAMA, which is open to all modification providers."

"We are excited to be a part of IAMA," said Adrian Honer, partner and ODA Lead Administrator at Envoy Aerospace, LLC. "The affiliation will provide our members with a significant voice to resolve issues that affect retrofit certification approvals. Our involvement in IAMA reflects our commitment to our customers, present and future, to be a leader in retrofit aircraft certification quality."

Customer concerns with regard to documentation, data availability and a worldwide customer support network across different regulatory systems with various national authorities will be addressed by the members of the alliance.

Romain Mbwang Seppoh, Head of Airworthiness at EAD Aerospace said, "The retrofit market has specific challenges to be handled with customers and operators in terms of organisation and mandatory exchange of data. IAMA will be a collaborative and knowledgeable reference and voice to regulators and standardisation committees regarding how STCs efficiently fulfill these obligations. Being in the heart of the activity, IAMA tackle those challenges daily. The alliance will foster proportionate and adapted regulations, and jointly develop and provide the optimal tools to its members."

According to the members of the alliance a strong and transparent retrofit market will benefit everyone. The IAMA is open to anyone from the market including aircraft manufacturers, airlines, suppliers and lessors. Members of the alliance will work together to add value the aviation industry and to provide the operators with greater choice.

Thomas Rueckert, Head of Base Maintenance and Aircraft Modification at Lufthansa Technik, said, "We enable aircraft operators to decide objectively and independently on the best possible modification solution for their fleet regardless of a specific provider. Safety, flexibility of solutions for implementation of customer requests, along with speed and efficiency are at the heart of our activities."

Marilyn Feigl, partner and ODA Administrator at Envoy Aerospace said, "Retrofit modifications on aircraft have unique challenges. IAMA will offer its members mentorship and counseling to deal with these challenges, especially when dealing with regulatory agencies and the industry at large. This will help raise the certification standards to ensure the highest quality STC products."

MRO South Asia 2019 Summit

The Indian Aviation Giant is awake and ready to soar - MRO South Asia 2019 Summit



Indian aviation market is poised to become the 3rd largest market in the world after China and US. With over 10 million passengers in domestic market

flying every month, this market in only set to grow further. Given the technology and engineering base, the government is keen to develop India as an MRO

hub in Asia, attracting business from foreign airlines.

Looking at the pool of opportunities the MRO sector provides, the STAT Times had organised MRO South Asia 2019 Summit in January. The theme of the conference revolved around the Opportunities of Aerospace & Defence MRO in South Asia.

The 2-day power-packed summit had 7 panel-discussions ranging from topics like the MRO market forecast, Make in India- MRO make it happen, Innovations in MRO, Challenges of skilled MRO workforce and Regulatory & Government policy framework supporting Indian MROs.

The tone of the conference was set by felicitation of Dr. Dinesh Keskar, Senior VP, Asia-Pacific & India-Sales, Boeing with the lifetime achievement award for his unparalleled services in the aerospace industry.



Dr. Dinesh A. Keskar
Senior Vice President – Sales
Asia Pacific & India, Boeing Commercial Airplanes



*Vandana Aggarwal (IES)
Economic Advisor
Ministry of Civil Aviation, Government of India*



*Air Marshal JK Singh
AVSM VSM
Director General (Systems), Indian Air Force (IAF)*

Dr. Keskar then went on to explain his 39 year old journey in the industry dating back to October 1987 when Air India took the delivery of 747 aircraft. He further delved into details about the power that India has achieved over the years in Aviation sector. He said, "There

were times when only 3 or 4 aircraft was delivered in India, and today one in 20 aircraft are delivered here. This is India's growth story. India has come a long way."

He further said, "India is the only country in the world which is seeing

double digit growth in 50 consecutive months, which is phenomenal. India has the power of a billion people along with talent and technology."

He also went on to say that the MRO industry in India is just scratching the surface now. The base is already laid by Air India. Now with private players opening their own MROs, there is no dearth of opportunities in the MRO sector.

Dr. Keskar's felicitation was followed by keynote speech on civil MRO by the Economic Advisor to the Ministry of Civil Aviation, Vandana Aggarwal.

She emphasised on the government role in supporting the MRO sector in India. Stressing on vision 2040, put forward by the ministry of civil aviation, Mrs Aggarwal urged not only the Indian companies to lend a hand to MRO sector but to their foreign counterparts as well.

She echoed Dr. Keskar's words that India is undoubtedly the upcoming MRO hub of South Asia.

She also said that "Despite being such a core segment of the aviation space, Indian MRO is merely a fraction of the world MRO which is nearly 80 billion dollars."

Concluding her speech with more foreign investments in MRO sector she rightly informed that the time is ripe, right now and that the participation and collaboration should go to a new stage.

The keynote on civil MRO was followed by the keynote on defence MRO which was addressed by Air Marshal JK Singh, Director General (Systems) Indian Air Force.

Air Marshal JK Singh initiated his speech by identifying different areas for giving impetus to defence MRO. He said, "Military aerospace goes way beyond platforms like airframe and engine as the core. It includes an array of associated specialist equipment like radars, missiles, communication systems and also electronic warfare systems."

He further went on to give a brief overview of current MRO capabilities of the Indian Air Force (IAF). He explained in detail the in-house MRO facilities in depots and the indigenisation of spares needed to support the MROs. He urged the industry stalwarts to visit the IAF depots and help take indigenisation programme to a higher level.

Digital Operating Systems to revolutionise the MRO industry

MRO is an ever changing industry and it is fast paced but because the aviation industry is full of regulations, a number of processes have been slowed down. MRO service requires different kinds of certification, signature and approvals. The only way to make this process easy is to digitalise all the data that accompanies the approval of spare parts; this in turn will speed up the innovation and digitalisation of the entire industry.

Manually managing the aviation projects causes both service providers and clients to miss deadlines and this could easily be rectified by introducing a digital operating system. Locatory.com, an aviation IT company has created a digital operating system Portal MRO which will help the clients access all the information easily.

Customer Portal MRO cuts operational costs and saves time. It can synchronise



spare parts with just a click of the finger. It can also help the MRO providers working with long term clients as the history of the clients will be available which will make project management easier for everyone involved.

One of the many benefits of employing Locatory.com is preventing the loss of information. Work summaries can be accessed by both the parties at any

time. MRO organizations can work with clients to approve, cancel, or choose to deliver their own spare parts using the system. Clients can also see which parts the MRO service provider suggests, their costs and the deadline to make the decision. The information can also be easily exported into Excel or PDF Files.

The most difficult challenge that the MRO industry is facing when implementing new technology is to determine how to operate legacy system. Customer Portal MRO can be seamlessly integrated with other software services if an MRO organisation is already operating a system for other parts of the MRO process.

All the tasks will become smooth for clients and service providers alike, as the Customer Portal MRO system eliminates misunderstandings and the need for additional paperwork.

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MRO Insider adds facility specific maintenance request capability

MRO Insider has announced the growing website now allows aircraft owner/operators to submit aircraft maintenance requests to specific facilities on demand. Prior to this release, users sent requirements out to the MRO Insider network and all facilities matching the needs of the user were notified that a request for quote (RFQ) had been submitted. With the upgraded platform, aircraft owner operators can either choose the MRO Insider facility they would like a quote from, or they can use the previous format by choosing to obtain quotes from multiple providers.

Andy Nixon, Co-founder/VP of sales, explains, "We released this new update to assist the MRO Insider network in expanding their reach on the website. Currently, facilities only receive requests that match their capabilities. After addi-



tional focus on our customer needs, we realized there may be users looking for quotes from facilities that they believe may work on their aircraft but currently do not. By creating this direct request feature, the facility can provide a higher level of customer service by acknowledging and responding to a straight forward request that they previously

may not have been aware of."

MRO Insider is a web-based tool for obtaining and submitting maintenance quote requests for corporate aircraft, including rotorcraft. After completing a cost-free registration, owner/operators select their aircraft, choose one of eleven services, specify an input date, and send documents such as equipment lists or status sheets with their request. Upon submission, facilities subscribed to the MRO Insider network are notified of an RFQ (request for quote) and can log in to obtain the information needed to submit their quote.

The company reported the website will also use this feature to allow maintenance facilities to post open maintenance slots within their e-Newsletter which is sent to thousands of aircraft owners and operators. Any interested facility can pay a flat fee to have their opening listed and dispersed within the e-mail.



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Bombardier contracts Teijin to supply carbon fiber for Airbus A220

Teijin Limited, a Japanese chemical, pharmaceutical and information technology company has signed a contract with Bombardier Aero structures and Engineering Services to supply its Tenax carbon fiber material.

Teijin was given the contract by Bombardier to supply Tenax for major primary and secondary composite structures in 2010. It has now been extended for another seven years until 2025.

The Tenax Carbon Fiber is mainly been used in primary structure applications which includes wing, center wing box structures and empennage applications.

Teijin intends to become a leading solution provider for aircraft applications by strengthening its carbon fiber and its intermediate material business. They are targeting annual sales in this field in excess of USD 900 million by around 2030.

One of the growth strategies of Teijin is to focus on its aircraft business strategies in its medium-term management plan for 2017-2019. They will be accelerating the development of mid- to downstream applications, such as cost-effective



carbon fibers with higher-tenacity and higher-tensile modulus, intermediate materials including Tenax TPUD, carbon fiber thermoplastic consolidated laminate (Tenax TPCL), thermoset prepreg and non-crimp fabric.

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MAC Aero Interiors launches subsidiary in Sichuan, enters Chinese aircraft cabin interiors market

MAC Aero Interiors, a leading aircraft interior specialist has established a joint venture with Benniao Aviation to enter the Chinese aircraft cabin interiors market. MAC Aero Interiors is the commercial aircraft cabin interiors arm of Magnetic MRO.

The newly launched MAC Sichuan will provide cabin total technical care support, including design, engineering, refurbishment, maintenance and modification of aircraft cabins, as well as manufacturing and installations of cabin components to the Chinese aircraft owners and operators.

MAC Sichuan is situated in Sichuan which hosts one of the world's busiest aviation hubs, Chengdu Shuangliu International Airport. The company will provide cabins for first, business and economy class, as well as VIP cabins

for narrow-body Airbus A320 Family, Boeing 737 and wide-body Airbus A380 aircraft types.

Petras Akstinas, Managing Director, MAC Aero Interiors said, "China is the fastest growing MRO market in the world and, among other, one of main growth contributors in the global cabin interiors industry which is expected to reach almost \$39bn in several years. However, most of local MRO companies, including the large ones, still focus on heavy maintenance. As a result, such segments as cabin refurbishment do not develop at their full potential; they are being left rather under-developed in terms of efficiency, personnel training and application of new technologies. Thus, the existing Chinese cabin interiors market lacks experienced engineers and one-stop-

shop solutions which, in turn, lead to limited competition and high cabin maintenance costs for local airlines. We are here to change it.

Risto Mäeots, CEO, Magnetic MRO said, "We enter the market with our technical expertise that we gathered over years of work in the UK and all across Europe. We also bring the trust and reliability that comes with the MAC Aero Interiors' name. Meantime, our partners from Benniao Aviation will support the JV with their extensive local market connections and marketing capabilities. The synergy between our companies will open new market opportunities for the entire Magnetic MRO, as well as contribute to a stronger presence of Hangxin, our parent company, on the domestic MRO market."



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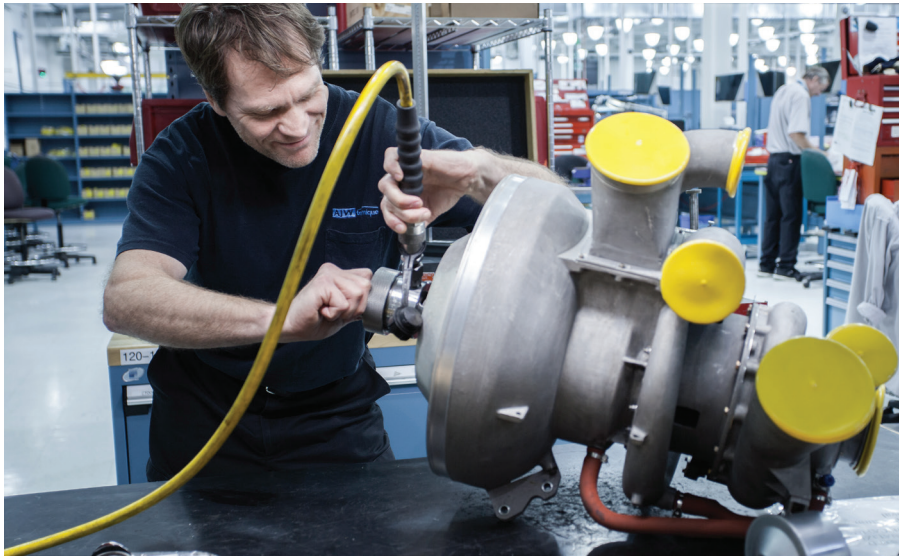
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AJW Technique wins Japan Civil Aviation Bureau approval



AJW Technique has received approval from Japan Civil Aviation Bureau (JCAB) under the Bilateral Aviation Safety Agreement (BASA) between

Transport Canada (TCCA) and the Japan Civil Aviation Bureau (JCAB).

It is a notable achievement for AJW Technique as it has become the first

independent components MRO in the world to gain this approval under the Bilateral Agreement.

"This certification from JCAB is a fantastic achievement for AJW Technique, of which the whole team should be immensely proud. It recognises and rewards the world-class component repair and overhaul support for which our skilled technicians have become justly renowned," said Gavin Simmonds, Chief Operating Officer, AJW Group. "The certification further paves the way for strengthening trade links between Japan and Canada which is beneficial to both the people, and economies of both countries."

AJW Technique will be able to supply new support capabilities and supply chain efficiencies to trade businesses that are looking at supporting operators directly in Japan under the technical arrangement for maintenance certification achieved.

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Luxaviation Group signs sale agreement with Dassault Aviation for global maintenance activities of ExecuJet

Luxaviation Group has signed a final sale agreement for the global maintenance activities of its subsidiary ExecuJet to Dassault Aviation, a subsidiary of Dassault Group. Subject to obtaining the required approvals, the ExecuJet maintenance activities will be stepwise integrated into the structure of Dassault Aviation group over 2019.

Luxaviation Group acquired ExecuJet Group in 2015, including its maintenance (MRO) centres, its Fixed Base Operations (FBO) as well as its aircraft management activities. The sale agreement with Dassault Aviation is limited to the maintenance activities of ExecuJet and will permit Dassault Aviation to reinforce its global presence, particularly in the Asia-Pacific region, in Oceania, the Middle-East and Africa. The continuity of the personnel and of the maintenance

operations worldwide ensures the constant quality performances of the maintenance of ExecuJet following the transaction. The outstanding ExecuJet MRO service quality will continue to be ascertained by the staff which has been taken over, the existing management teams and the development of operations globally.

Patrick Hansen, Chief Executive Officer of Luxaviation Group, said, "Selling our maintenance activities to a European group whose excellence is recognized around the world and acclaimed by a multitude of excellence awards, allows Luxaviation Group to refocus on our core aviation services and to further concentrate on innovation and to invest worldwide into the sector's development."

Graeme Duckworth, Executive Vice President MRO Services, Luxaviation

Group, commented, "Our worldwide team has been providing state-of-the-art maintenance activities for decades. Its excellence will continue to be accessible to all private jet owners globally. The shareholder changes but ExecuJet will maintain its identity and its leadership. We will benefit from valuable synergies within the Dassault Group."

ExecuJet provides maintenance support capabilities for a broad range of aircraft types in 42 countries. Services guaranteed by ExecuJet's licensed centres for the largest aircraft manufacturers globally are certified either by the Federal Aviation Association (FAA) or by the European Aviation Safety Agency (EASA). Factory trained technical staff guarantees specialised fuselage, engineering and avionics services.

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AAR, Lake Superior College expand aviation maintenance programme deal



AAR, an independent provider of aviation services and Lake Superior College (LSC) will be expanding their partnership to further improve instruction and career prospects for students enrolled in the aviation maintenance technician programme at the college's Centre for advanced aviation.

Both the companies have partnered since 2013 on marketing and recruiting, and to extend apprenticeship opportunities.

"Lake Superior College and AAR already have been working closely together to serve our students and help prepare a highly-skilled workforce. This new EAGLE Career Pathway programme will make our connection even stronger and offer increased opportunity for our students," said Patrick Johns, President of Lake Superior College. "EAGLE will provide additional marketing and recruiting opportunities and should result in more students enrolled in our programme, give them a clear career path and provide additional resources to support their success."

The EAGLE Career Pathway schools will be opened near AAR's aircraft repair stations in United States. The programme will help students earn portable, stackable skills credentials to earn a two-year associate degree or enter a management track. Students who are interested in pursuing the coveted position of FAA-certificated airframe and powerplant (A&P) mechanic will be benefited with stackable skills.

Up to \$15,000 in tuition reimbursements will be available for students who will pursue the Federal Aviation Administration (FAA) aircraft mechanic's certificate.

LSC's aviation maintenance technician (AMT) programme will be receiving a boost with the help of AAR EAGLE career pathway programme. It will include job shadowing and mentoring opportunities, as well as academic support and monitoring.

According to a Boeing study, there is a predicted shortage of 189,000 new AMTs in North America through 2037.

"We are proud to extend our current partnership with Lake Superior College to now include the EAGLE Career Pathway programme. EAGLE partner schools like Lake Superior College provide additional training beyond the FAA minimums," said AAR's Goertzen. "The specific coursework developed by AAR with Lake Superior College focuses on repair station and air carrier operations, which allow for a smooth transition into AAR's workforce. Students will be guided through a five-year career path showcasing job opportunities beyond a technician, including roles in management and quality control."

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Lockheed Martin rolls out first operational F-35 for Royal Netherlands Air Force



The roll out the first operational F-35A Lightning II for the Royal Netherlands Air Force (RNLAf) was celebrated at Lockheed Martin, Fort Worth, Texas.

In attendance at the ceremony were various distinguished government, military and industry guests including

Marilyn Hewson, Chairman, President and CEO of Lockheed Martin; Mona Keijzer, State Secretary of the Netherlands Ministry of Economic Affairs; and Maxime Verhagen, Special Envoy F-35, the Netherlands Ministry of Economic Affairs. The event commemorated a

transformational leap in capability for the future of the Netherlands' national defence.

The aircraft is scheduled to ferry to Luke Air Force Base, Arizona after the ceremony where F-35A pilot training takes place. The F-35 is the first operational aircraft and the third Netherlands jet delivered to date.

In 2013, the first two Dutch F-35s were delivered and they are currently at Edwards AFB, California, supporting operational testing. The RNLAf also plans to obtain 37 F-35As.

The F-35 programme has benefitted the Dutch industry including 25 suppliers with contracts awarded for high technology work. The F-35 programme has already generated more than \$1 billion USD in contracts for Netherlands industry, as estimated by the Netherlands Ministry of Economic Affairs. It has created thousands of direct and indirect jobs for the Netherlands over the life of the programme.

Israel Aerospace Industries, India sign \$93 million follow-up deal on complementary MRSAM systems

Israel Aerospace Industries (IAI) has signed an agreement worth \$93 million with the Indian Navy and Cochin Shipyard Limited (CSL) for provision of Naval MRSAM (Medium Range Surface-to-Air Missile) systems.

IAI will provide India with complementary systems for the air defence system (ADS). It also involves follow up orders for a range of maintenance and other services for various sub-systems of IAI's advanced MSRAM ADS, according to the contract.

The MRSAM is an air-defence system used by Israel's navy and India's naval, air and ground forces. The system provides broad and topical defence against a range of assault air, marine and ground threats.

The Indian navy and IAI collabo-



rated with each other for an interception test aboard INS Chennai, which assessed for the first time potential collaboration between ships. The interception test was a huge success and it demonstrated how the operational force of the defence system can be doubled regionally, rather than topically.

MRSAM has been developed by IAI with the help of Israel's Ministry of defense, India's Defence Research and Development Organization (DRDO), RAFAEL, IAI's Elta and additional industries in India and Israel. It consists of several key state-of-the-art systems, including a digital radar, command and control, launchers, and interceptors with advanced homing seekers.

Sikorsky S-92A to start service in Mexico

Sikorsky, a subsidiary of Lockheed Martin has been selected by a major oil company to provide deepwater transportation to rigs off the shores of Mexico. Three fielded S-92 helicopters will support the client's operations, including crew change and search and rescue.

With the flight hours increasing to seven percent in 2018 despite the downturn in offshore transportation demand, the operational tempo of S-92 continues to grow.

The offshore and utility type certificate for the Sikorsky S-92A helicopter was approved by Mexico's Directorate General of Civil Aeronautics in November of 2017.

The S-92 is the preferred aircraft of its size class since it provides safety and reliability for offshore oil worker transportation. More than 300 production S-92 helicopters have been delivered by Sikorsky since 2004. The fleet flew 175,000 hours in 2018, a record for the



fleet, contributing to a total of nearly 1.5 million hours flown.

"We are very happy the customer has selected the S-92 for this important service," said David Martin, Sikorsky vice president of Oil & Gas. "We are respectful of the trust our customers place in us, and we are working hard to ensure this mature and reliable helicopter is also the most economical."

Lockheed Martin has been investing

in Sikorsky's commercial sustainment to support both the S-92 and S-76 helicopters, including in a 24-hour, state-of-the-art customer care centre in Trumbull, Connecticut, the opening of four Forward Stocking Locations world-wide and an increase in the number of Sikorsky field service representatives as well as the continued authorisation of Sikorsky customer support centres since 2016.

GA-ASI contracts CAE to develop synthetic training system for United Kingdom's Protector remotely piloted aircraft

CAE has received a contract from General Atomics Aeronautical Systems (GA-ASI), an affiliate of General Atomics to develop a complete synthetic training system for the United Kingdom's Protector RG Mk1 remotely piloted aircraft system (RPAS) programme.

CAE will be developing and designing a comprehensive synthetic training system that will include desktop and high-fidelity mission trainers specific to the Protector RPAS according to the contract.

Royal Air Force will be operating the protector and it is the UK-specific variant of GA-ASI's certifiable MQ-9B SkyGuardian RPAS. It can meet with the most stringent certification requirements of aviation authorities.

"MQ-9B SkyGuardian, which Protector is based on, represents the next-generation of remotely piloted aircraft capabilities, including longer endur-



ance and automatic take-off and landing," said David R. Alexander, president, Aircraft Systems, GA-ASI. "The Protector synthetic training system will play a key role helping the Royal Air Force develop skilled aircrews and we are pleased to collaborate with CAE as our training partner on this critical programme."

The delivery of the synthetic training system will take place in 2020 to RAF Waddington, the hub of UK Intelligence, Surveillance, Target Acquisition and Reconnaissance (ISTAR). It will be the main operating base for the

Protector.

The Protector Mission trainers will be the first simulator developed for the advanced certifiable ground control station (CGCS) and it will be based on GA-ASI's CGCS. As a part of the overall synthetic training system, CAE will also provide brief/debrief and scenario generation stations.

"We are pleased to continue our global training partnership with GA-ASI to support the UK Protector programme," said Gene Colabatistto, CAE's Group President, Defence & Security. "Protector will offer a new level of capability in an unmanned air system and will require well-trained aircrews. We will leverage developments we have made over the past several years creating the highest fidelity training devices for the Predator family of remotely piloted aircraft to produce a world-class synthetic training system for the Protector programme."

US Army to receive cyber/electronic warfare podded system from Lockheed Martin



Lockheed Martin has received a Prototype Project Agreement through an Other Transaction Agreement (OTA) with Consortium Management Group (CMG) on behalf of Consortium for Command, Control and Communications in Cyberspace (C5) valued at \$18 million to

design, develop and test a cyber/electronic warfare podded system for the "Air Large" component of the US Army's Multi-Function Electronic Warfare (MFEW) family of systems programme.

An open architecture system called Silent CROW has been created by

Lockheed Martin that can be easily configured for a variety of airborne and ground platforms, such as a wing-mounted pod for Group 4 unmanned aerial systems.

An extensive internal research, development and testing on Silent CROW has been completed by the Lockheed Martin's team. With the help of Silent CROW, US soldiers would be able to disrupt, deny, degrade, deceive and destroy adversaries' electronic systems through electronic support, electronic attack and cyber techniques.

"Lockheed Martin's deep roots in cyberspace allow us to anticipate future threats while actively solving today's most complex cyber problems," said Deon Viergutz, vice president of Lockheed Martin's Spectrum Convergence. "We're prioritizing the Army's critical needs by partnering with them and investing in new technologies that are scalable and affordable."

Royal Netherlands Air Force receives 10,000th standard parts order from GKN Aerospace



GKN Fokker Services has delivered its 10,000th order for standard parts to the Royal Netherlands Air Force (RNLAf).

The company managed to achieve this milestone 18 months after implementing the total support contract.

The delivery of the standard parts and additional services such as transportation, management of storage systems,

forecasting and stock storage are covered under the total support system.

The parts were delivered at the Air Force Base of Eindhoven. Included in the agreement were RNLAf's fleet of Apache, Chinook and Cougar helicopters, as well as the F-16's, PC-7's and the KDC-10 tanker aircraft.

A secure and dedicated customer portal was used to process all the orders

which are smoothly integrated with back-office systems.

RNLAf is provided with one single point of contact for all standard parts requirements at GKN Fokker Services in Hoofddorp.

Marcel van Hilten, Business Development, GKN Fokker Services said, "We are proud of the successful implementation of this jointly developed solution. We look forward to expand our relationship with RNLAf. The success of the total support solution for this specific group of parts and services will strengthen the position of GKN Fokker in the military support market."

Jeroen Ridderhof, Supply Chain Management, RNLAf said, "This solution provides us with the anticipated advantages and the high level of unbundling, a cleaner and simplified supply chain against an increased availability of parts. We are happy that we can look back at a successful implementation and reached this important milestone with our strategic partner GKN Fokker."

Executives in Focus**B&H Worldwide names Chris Allen as new Business Development Manager for Asia**

B&H Worldwide has appointed Chris Allen to the newly created position of Business development Manager at B&H Worldwide. Allen will be working with Bhupesh Malik and Joey Cheng, Country Managers for Singapore and Hong Kong respectively.

His knowledge in the field of engineering logistics skills around the world will help him in his responsibility for identifying opportunities for the company to grow its products and services across the Asia region.

Allen worked at the company's London Heathrow global headquarters for the last six years expanding the service offerings and customer base as one of B&H's key Customer Solutions Managers. He

was the Station Manager at B&H, Dubai. He also worked in operations, business development and customer solutions.

Seth Profit, Director, Group Sales said, "We are delighted that Chris has accepted this new role to lead the further development of our business across Asia. His in-depth knowledge of our worldwide operations and customer first mentality will enable us to expand our brand plus meet our growth initiatives in the Asian market."

Chris Allen
B&H Worldwide

**Duncan Aviation appoints Ted Roethlisberger as new Assistant Manager of Customer Service**

Ted Roethlisberger has joined Duncan Aviation, a provider of maintenance, repair, and overhaul services for manufacturers and service providers as Assistant Manager of Customer service at Battle Creek, Michigan facility.

"Through his recent work as a Project Manager, Ted has shown that he has the skills and temperament necessary to help our

team continue to grow and improve," says Manager of Customer Service Luke Swager.

Luke continued, "Ted has been willing to take the time necessary to build relationships and educate fellow team members.

Ted Roethlisberger
Duncan Aviation

Combined with his successes in previous roles at Duncan Aviation, we know this will be a great role for Ted, our business, and our customers."

Ted Roethlisberger had joined Duncan Aviation in 2008 as Manager of Business Process and Continuous Improvement. He then took over the role as Project Manager.

"In my 10 years at Duncan Aviation, I have been afforded the opportunity to be a part of many different areas of our business, and the one constant is the desire of our team members to provide our customers with the best service and experience possible," says Roethlisberger. "I am really looking forward to working with all of our customers and team members as we strive to provide an experience that keeps everyone engaged and excited."



| EVENT | DATE | VENUE |
|---|----------------------|--|
| MRO Middle East | 10-12 February 2019 | Dubai, UAE |
| AVSEC World 2019 | 26-28 February 2019 | Miami, Florida, USA |
| 3rd Connected Aircraft Conference | 04-05 March 2019 | Dubai, UAE |
| MRO Russia and CIS 2019 | 05-06 March 2019 | Moscow, Russia |
| MRO SouthEast Asia | 06-07 March 2019 | Kuala Lumpur, Malaysia |
| Legal Symposium 2019 | 06-08 March 2019 | Rome Cavalieri, A Waldorf Astoria Resort |
| Saudi Airshow | 12-14 March 2019 | Thumamah Airport, Riyadh |
| The 4th Annual Civil Aviation Parts Management Forum | 27-29 March 2019 | Xiamen, China |
| 4th China AIR LOGISTICS Development Conference & Exhibiton 2019 | 28-29 March 2019 | Guangzhou, China |
| Safety and Flight Ops Conference 2019 | 02-04 April 2019 | Barcelona, Spain |
| Rotorcraft Asia 2019 | 09-11 April 2019 | Changi Exhibition Centre, Singapore |
| MRO Americas | 09-11 April 2019 | Atlanta, Georgia, USA |
| Unmanned Systems Asia 2019 | 09-11 April 2019 | Changi Exhibition Centre, Singapore |
| 22nd World Aviation Training Summit | 30 April-02 May 2019 | Orlando, Florida |
| IATA Ground Handling Conference | 26-29 May 2019 | Madrid, Spain |
| AP&M Europe | 04-06 June 2019 | Frankfurt, Germany |
| Cabin Operations Safety Conference | 11-13 June 2019 | Istanbul, Turkey |
| Aviation Data Conference | 25-27 June 2019 | Athens, Greece |
| Asian Aviation Education & Training Symposium | 27-28 June 2019 | Seoul, Republic of Korea |
| 16th Asia Pacific Airline Training Symposium | 3-4 Sept 2019 | Marina Bay Sands, Singapore |
| World Financial Symposium | 23-26 Sept 2019 | Miami, Florida |
| Cas Asia | 24-26 Sept 2019 | Singapore |
| Mro Europe | 15-17 Oct 2019 | London, UK |
| Global Airport and Passenger Symposium 2019 | 15-17 Oct 2019 | Warsaw, Poland |

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