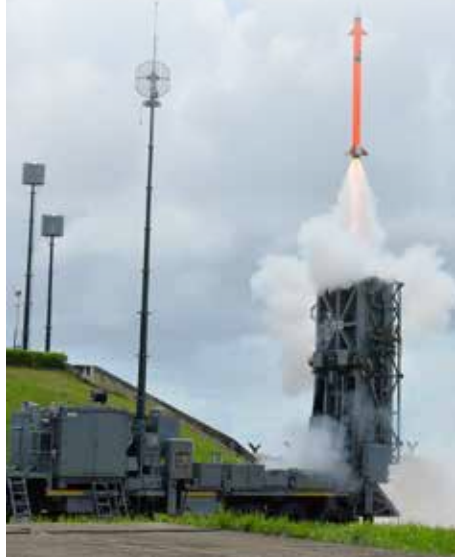


IAI enters in follow-up agreement with India on complementary MRSAM systems



Israel Aerospace Industries (IAI) has entered an agreement worth \$50 million for provision of complementary Naval MRSAM (Medium Range Surface-to-Air Missile) systems. The contracts were entered with the MDL Shipyard and the Indian Navy. According to the contract, IAI will provide complementary systems for the air defense system (ADS). They include follow up order for a range of maintenance and other services for different sub-systems of IAI's advanced MSRAM ADS.

Boaz Levi, Executive Vice President and

General Manager of Systems, Missiles & Space Group said, "IAI's partnership and strong relationship with the Indian Navy is reflected in all activities with our partners in India. Only recently we have successfully completed a multi-system trial in India that demonstrated the advanced technological centralised management capabilities of the air defence system to the utmost satisfaction of our Indian partners. This contract is a breakthrough as it advances us from system development and delivery to looking after the operational needs of our customers."

Rusada makes public new technical publications module for ENVISION



Rusada has revealed the newest module for its MRO & Flight Operations solution ENVISION.

The digitalisation of OEM manuals and maintenance programmes are key features of the module which enables the creation of a digital library of maintenance task cards. These task cards can be authored as users see fit, consisting of the option to add custom validated fields and electronic sign-off. The information in these task cards is live, so when OEM's release revisions of their documents,

the relevant data can be immediately updated, without the need to manually re-create or edit existing task cards.

Also, by linking Technical Publications to ENVISION's Human Resources module, organisations can make sure that only users with the correct designations and approval stamps can sign-off maintenance activities, keeping them in compliance with aviation regulations.

"Many people in the industry have been asking us for this functionality. They've had enough of trying to manage these vital activities with paper documents, static spreadsheets or low functionality software," said Julian Stourton, CEO at Rusada. "I am therefore thrilled to be rolling out Technical Publications to the market. The functionality that we've developed will save our customers huge amounts of time and resource, while keeping them compliant."

S7 Technics discovers new method to produce plastic components

S7 Technics has started to manufacture plastic products using vacuum thermoforming. The new method will permit the company to expand the range of items it is able to produce for aircraft interiors.

Vacuum thermoforming consists of heating of a plastic sheet, which is stretched over the mold with a vacuum. After this, the molded part is made to cool down. Then it is pushed out of the mold with extreme air pressure.

The design of new plastic production has been done by the Design Bureau of S7 Technics' Novosibirsk base. All materials that have been used in the process passed the required fire tests which were carried out by the company's own laboratory. The activities carried out by the laboratory is certified by the National accreditation body in the ILAC-MRA system (International Laboratory Accreditation Cooperation).

MTU Maintenance, JetBlue Airways sign exclusive V2500 contract




MTU Maintenance has signed an exclusive 13-year contract with JetBlue Airways for the airline's V2500 pre-select fleet. The contract covers maintenance, repair and overhaul for the engines from 2020 to 2033. This contract takes MTU Maintenance's total contract wins to 4.5 billion US Dollars for the first seven months of 2019.

JetBlue Airways, New York's Hometown Airline, is a low-cost carrier that operates 1,000 flights daily and serves more than 100 destinations across the US, Latin America and the Caribbean with plans to start flying to Europe in 2021.


"We are delighted to have MTU on board to support us with smart strategies during this stage of the V2500 engine program," says Warren Christie, Senior Vice President Safety Security and Fleet Operations, JetBlue. "Our partnership dates back to 2005 when we began relying on MTU for their engine expertise and customized MRO solutions. We look forward to adding a new chapter to our strong partnership for the next decade and beyond."

"We are proud to have signed one of our biggest contracts ever and to be supporting JetBlue with their V2500 pre-select engines. Our fleet management expertise will enable us to provide cost-efficient solutions for JetBlue right up to fleet retirement," Michael Schreyogg, Chief Program Officer, MTU Aero Engines, adds. "We specialise in engine solutions across the entire lifecycle. Gone are the days of standard MRO. Fleet management, based on our outstanding technical expertise and capabilities along the value chain, is the future of our industry. And MTU is the leader in tailoring services to each and every engine in the fleet, proactively maximising engine usage and significantly reducing cost for the airline."

The agreement incorporates various elements of MTU Maintenance's SAVEplus offering, a dedicated product to reduce costs for operators of mature engine platforms. Through its intelligent solution, MTU will support JetBlue with fleet management, engine trend monitoring as well as teardown and material salvation in order to reduce maintenance costs and increase predictability and flexibility. Furthermore, the optional use of green-time and leased engines, as well as joint approaches to reduce fuel flow of the engines, will further reduce JetBlue's maintenance and operating cost.




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HAECO Private Jet Solutions expands service offerings for UAE operators

HAECO Xiamen has obtained an extension to its Approved Maintenance Organisation (AMO) certificate from the United Arab Emirates (UAE) General Civil Aviation Authority (GCAA), covering both airframe and line maintenance.

This enables HAECO Private Jet Solutions (HAECO PJS), the Group's private jet cabin completion specialist, to provide airframe maintenance as part of its broad, one-stop cabin completion solutions for UAE-registered aircraft at its facility in Xiamen. HAECO PJS has already worked with a number of Saudi Arabian operators, and provides dedicated customer support in Middle East from Dubai. The GCAA approval adds to the division's value proposition as a service provider supporting customers from the Middle East region.

As the first and only Airbus-approved and Boeing-licensed cabin completion centre in Asia Pacific, HAECO PJS is committed to providing customers with a tailored solution encompassing early stage conceptual and industrial design, design engineering, certification, strategic procurement, workshop support, installation, maintenance, and after-sales support.

CAS wins MOA Validation Certificate from Bailiwick of Guernsey

Certified Aviation Services has secured the Maintenance Organization Approval (MOA) Validation Certificate from Bailiwick of Guernsey.

The scope of this certificate covers work for CAS' AOG Go-Team division. This will be the Go-Team's sixth certification earned. The extensive line of certificates shows its commitment to ensuring safety and quality standards are continuously met on a daily basis.

The MOA certification will authorise the CAS Go-Team to re-release any aircraft in its operations specification that is a Bailiwick of Guernsey registered operator. It will advance the Go-Team to continue its expansion of providing rapid response repair services worldwide.

Mike Turpin, CAS' President of Recovery, Repairs and Modifications, stated, "We are thrilled to make this announcement. We look forward to helping the air carriers of Bailiwick of Guernsey with our world class repair services. This will be Go-Teams second certificate earned for 2019 and we are excited to continue to expand our global reach."

ATO EVENTS

WINGS OF THE FUTURE

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5 EVENTS AT ONE VENUE

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Q The retirement age of an aircraft is about 25 to 30 years. However moderate fuel prices and strong air-traffic growth over the years have led to a slow aircraft teardown market. What are your predictions about this market in coming years?

A Airlines are pushing the 25-30 year aircraft life cycle out further and further increasing the need for repairs for longer periods.

The OEM’s try hard to limit the work being completed by the smaller shops, but there is a place for both in the market, now and in the future. Competition helps to keep pricing realistic and restricts the OEM’s tendency to inflate prices to cover their high overhead. Airlines should

encourage OEM’s to support smaller shops as a supplement to the OEM services. We are not a threat to OEM’s and there is room for all of us

Our Unlimited Class I, II and III certification put us in a stronger position than those that have limited capabilities by allowing us to diversify as repair trends vary. Having a flexible approach has worked well for us in the past and will allow us to move with the times going forwards.

Q With your motto of keeping customer first, fast turn-around-time and excellence in quality, what are the challenges you face while delivering all three?



A First Class Air Repair has a primary commitment to quality and reliability in our products and services. Maintaining and delivering quality products at an affordable price and in a realistic timescale is a challenge for any 145 repair shop. We take pride in our ability to source quality parts by working closely with OEM's and distributors worldwide.

Q There are over 50,000 line items in the company stock, readily available for immediate shipment and delivery thereby making inventory management a big task at hand. In spite of digitization, manual expertise is a major pre-requisite. Your opinion

A Inventory management is a time consuming and complex task that requires both technology and manual intervention. Well defined processes and efficient layout of the facilities help ensure a smooth, effective transition from order to shipment.

Q With about 21,000 sq feet air conditioned facility in Groveland, you recently expanded the IDG division. Can you tell us about your future expansion plans?

A Our IDG division has expanded exponentially over the last two years. Our growing reputation as a high quality, cost effective service provider has helped present further opportunity. Our commitment to quality is also demonstrated by our industry leading warranties; this level of service gets recognized

through the industry and promotes growth.

We have recently increased our repair technician staff by 30% and that continues to grow as we expand our services. We have also relocated to a new facility that we have re-modelled with expansion in mind.

Q In the aviation industry skilled workforce is a global problem. What, according to you should be the industry focus to tackle this problem?

A The industry needs to come together to address this problem. The aviation industry is struggling to keep up with worldwide growth and continual resource demand. Changes to the way we train the younger generation are vital; interactive training, virtual reality and Game Based Training applications are more relevant and appealing to todays up and coming engineers, technicians and mechanics. These tools are gaining momentum but need to be promoted and expanded to all levels of the aviation industry.

Q Lastly, in today's robust component repair market, how do you plan to stay ahead in the competition?

A We plan to continue to do what we are doing; provide an honest, reliable, affordable and quality service to our customers. We focus on the markets and products we can do well but are always looking for new opportunities to diversify our portfolio.



Blackhawk Modifications, Pratt & Whitney sign long term PT6A engine supply deal

Pratt & Whitney, a division of United Technologies has signed a 10-year agreement for the sale of new PT6A engines to Blackhawk Modifications for all of its conversion programmes.

Irene Makris, vice president, Sales and Marketing at Pratt & Whitney, said, "This agreement is a testament to our successful relationship and mutual commitment to excellence and innovation. We have delivered more than 1,500 PT6A engines to Blackhawk over a 20 year period. We are proud that Blackhawk has made the PT6A their engine of choice."

Blackhawk holds supplemental type certificates (STCs) for a variety of aircraft powered by Pratt & Whitney engines. The engine supply agreement covers a number of PT6A engine variants that power a range of Cheyenne, King Air, Conquest and Caravan aircraft.

"We know the success of our customers rides on our ability to drive innovative and proven technology into everything we do. The PT6A is one of the most versatile engines in the industry and as we continuously enhance the engine we do so in a way that they can be seamlessly

used to upgrade the engines on existing aircraft," said Makris. "While the new engines have the same digital technology and dimensional profile as previous models they offer more power and better fuel efficiency."

More than 48,800 PT6A engines have been manufactured and the entire PT6A engine family has flown more than 400,000,000 hours. The PT6A is the proven choice for demanding, high-cycle/high-power applications in single- and twin-engine aircraft for all kinds of missions and applications.

FL Technics implementing next generation mechanics training using VR



FL Technics, a part of Avia Solutions Group, has begun implementing VR modules for the basic training of aviation mechanics. The company has presented

its first VR module, which covers the opening of the reverse thrust engine of a Boeing 737NG, and is set to expand its list of modules in the coming months to cover

the full scope of maintenance training.

Zilvinas Lapinskas, CEO, FL Technics, said, "Our main goal is to reduce the time it takes new mechanics to enroll in the company. Globally the industry struggles with the 3-month long enrollment process needed for aviation mechanics. So that's why we are pushing to shorten that process as much as we can, and we aim to try to get it down to 3 weeks. Once we've reached that target, we'll be looking into the possibilities of taking our training product to market."

The VR module itself has been designed to be as intuitive as possible, with the trainee mechanic proceeding through the series of tasks necessary for the opening of the engine. This starts with the mechanic selecting

Continued on Page 9

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Continued from Page 8

the right tools, then opening the covers, opening the reverse, inserting the safety lock and so on. The trainee can also select whether or not they require in simulation guidance. All efforts have been made to make the simulator as accurate and realistic as possible, even down to the fact that it will record any financial damage that would have been done to the aircraft as a result of the trainee's performance.

Ramunas Paskevicius, Head of IT and Innovations at FL Technics, commented, "We are currently testing the modules in-house and this will give us a better idea of how they fit into the business. As the general demand for professional mechanics in the aviation industry is constantly growing, we are hoping to make the process shorter and prepare mechanics as fast as possible with no loss in quality. I am sure that our VR modules will help us to achieve all our goals."

This new innovation is part of the company's already successful strategy for reducing the enrollment time needed for new aviation mechanics. The adaptation course that FL Technics created for onboarding new mechanics has already cut the enrollment process by almost a month.

AJW Group purchases multiple CFM56-5B, CFM56-7B, V2500-A5 engines for teardown

AJW Group, the world-leading independent specialist in the global management of aircraft spares, has purchased three engines for teardown.

The purchase of the CFM56-5B, CFM56-7B, V2500-A5 engines was completed on 3rd July 2019 and the repaired and certified engine parts will be used to reinforce AJW's strategically located inventory to support its customers globally.

The Group has also recently purchased a package of fan blades including; CFM56-5B, LEAP-1A and Trent 700, which will provide inventory for its comprehensive Fan Blade Ex-

change Programmes.

Christopher Whiteside, President and CEO of AJW Group, said, "The successful acquisition of these in-demand engine types gives our customers across the globe access to a pool of high-quality spare parts that support their ongoing operations."

AJW's engine services offers expertise and support across: Fan Blade Exchanges, Engine Material Recovery Programmes, Shop Visit Management, Whole Engine Sale and Lease, Engine Management & Technical Services, MRO selection, and Ad Hoc Parts Sales.



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Heston MRO launches Component and Material services

Heston MRO, the largest independent MRO organisation in Australasia, launched Component and Material services.

As part of its updated strategy to evolve into a Total Technical Care partner for airlines and leasing companies, Heston MRO established a dedicated Components Unit, backed by first investments in stock and future capabilities.

The newly established Components Unit will firstly focus on trading, repair, exchanges, and leasing of Components for local customers in Australasian and South West Pacific region. The service is supported with initial investments into own stock of Boeing B737 New Generation components and materials, with planned rapid expansion into Airbus A320 and other aircraft platforms. With extensive experience and global partner network at Heston MRO owners level, the company is flexible to



promptly scale up the services based on customer needs.

Having started with trading, exchanges, and leasing of components, Heston MRO plans to invest into in-house capabilities for the most frequently removed items within twelve months. This will complement components trading business and will form the base for packaged solutions of flat rate exchanges, fixed price repairs, and Power by the Hour services for regional customers.

With 20 years of operating history and airside presence in Sydney, Melbourne, Brisbane, Perth, Adelaide, and other airports in Australasia, Heston MRO is the largest independent MRO organisation in the region. Besides Line Maintenance and recently launched Components Services, this year the company is adding certification for Engine On-Wing technical capabilities. The resulting Total Technical Care services will be offered to airlines, leasing companies, and OEMs in the Australasian and South West Pacific region.

A promotional poster for the 'AIRPORT SOLUTIONS INDONESIA 2019' event. The poster features a green and white color scheme with hexagonal patterns. At the top left is a logo with a white airplane silhouette inside a green hexagon, followed by the text 'AIRPORT SOLUTIONS INDONESIA 2019' and '4-5 DECEMBER 2019 | JAKARTA CONVENTION CENTER'. A large green banner across the middle contains the text 'THE HUB FOR IMPLEMENTATION OF AIRPORT 4.0'. Below this, logos for sponsors (PHILIPS, amadeus), supporters (iabio), organizers (Tarsus), and co-located events (HEALTH TECHNOLOGY SOLUTIONS, PHTS) are displayed. The bottom of the poster includes the website 'www.airportsolutions.com/indonesia'. The right side of the poster is decorated with several hexagonal images showing airport interiors, exteriors, and ground service equipment.



Arrow Aviation certified as China Part 145 Maintenance Organization

Arrow Aviation, headquartered in Broussard, Louisiana, has received certification approval as China Part 145 Maintenance Organization by the Civil Aviation Administration of China (CAAC). This expansion adds to Arrow's already long list of maintenance certification approvals which at present includes

the United States FAA, South Korean MOLIT, European EASA, and Brazilian ANAC.

"Receiving this certification from the CAAC is an honor and the result of much hard work and effort by all involved" said David Guidry, General Manager of Arrow Aviation. "We appreciate the support extended to us

by the CAAC during this certification process and look forward to supporting the aviation community in China with exceptional service."

Dedicated to customer satisfaction and quality work, Arrow Aviation is a leading MRO recognised worldwide for unsurpassed service and technical expertise.

Rolls-Royce to develop hypersonic technology with UK MOD

Rolls-Royce has received a contract to develop hypersonic propulsion systems for increased aircraft performance and capability.

The MOD's procurement arm, Defence Equipment and Support, aims to place a circa 2-year, single-sourced contract, for a UK programme to carry out design studies, development, research, analysis and experimentation relating to high-Mach advanced propulsion systems. The contract will be with Rolls-Royce Plc, (RR)

and its technology partners, BAE Systems and Reaction Engines and will look into enabling technologies for better aircraft performance and capability.

UK's Chief of the Air Staff, Air Chief Marshal Sir Stephen Hillier said, "As part of the technologies being developed in parallel with Project Tempest, I am delighted to reveal that in concert with Rolls-Royce, Reaction Engines and BAE Systems, we are developing hypersonic propulsion systems, which will be de-

signed and tested over the next 2 years, paving the way for the UK to become a centre of excellence in this technology and contribute to meeting future UK Defence needs."

"Rolls-Royce will work closely with the UK MOD and our partners BAE Systems and Reaction Engines to conduct and coordinate research into high Mach advanced propulsion systems," said Director of Business Development and Future Programmes, Alex Zino.

Executives in Focus

Pentastar's VP Robert Rufli elected as Vice Chairman of ACSF

Pentastar Aviation's Vice President of Flight Operations and Director of Operations Robert Rufli, has been elected Vice Chairman of the Air Charter Safety Foundation (ACSF). Since 2015, Rufli has served on the ACSF Board of Governors.

As Vice-Chairman, Rufli will be responsible for leading ACSF and supporting the advancement of the highest safety standards available to permit the business, charter and fractional ownership industry to offer the safe air transportation products and to provide objective information about these standards and services to the people.

Rufli has over 35 years of experience in the aviation industry. He has served as Vice-President of Flight Operations

and Director of Operations for Pentastar for more than two years.

He has a lot of knowledge in FAA operational certification and certificate merger projects and his experience also includes worldwide flight experience, startup and operations of corporate shuttles, 14 CFR Part 121 initial operational certification, FAA authorised A 502 Merger of five Part 135 Certificates and implementation of cloud-based data management tools, among others.

ACSF President, Bryan Burns said, "We are pleased to welcome Bob as Vice-Chairman. He has a deep passion for the improvement and enhancement of all aspects of the air charter industry, from safety to the advocacy and support for standards."

Mark Jenks to head the Boeing 737 program

Mark Jenks has been appointed as Vice President and General Manager of the 737 program and Renton site. In his new role, he will look after the production and delivery of the 737 MAX. He will also lead more than 12,000 employees who support the 737 program.

Before taking up this new role, Jenks was the Vice President of the New Mid-Market Airplane (NMA) programme. He was responsible for leading all aspects of the development programme ranging from the business case to the definition of the production system, services offering and airplane configuration.

Jenks joined Boeing in 1983 as an Engineer.

He has worked for Boeing Helicopters Division Developmental Centre in Philadelphia where he was responsible for all developmental operations at the site which included the manufacture, assembly and test of Boe-

Continued on Page 13

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Jet Aviation appoints Grischa Schmidt as Senior Director of Basel Design Studio



Jet Aviation has appointed Grischa Schmidt as the new Senior Director of the Design Studio. Schmidt will manage the company's Design Studio which is based in Basel, Switzerland. The studio has a team of 16 designers

who will work under Schmidt. He will report to Dirk Sapatka, the General Manager at Basel.

In 2009, Schmidt joined Jet Aviation as Senior Designer Project Manager. He had left the company in 2012 and returned as Senior Project Manager Interior Designer in 2017.

From 1995, Schmidt worked at various international companies specialising in interior and exterior yacht design, interior aircraft design, as well as automobile and residential interiors.

He has worked at Design Works USA in California and then moved to Munich to open the first European branch of Design Works USA. He has also worked for companies like BMW Group, Cayros in Switzerland and London and Itten&Brecht.

"I'm pleased to welcome Grischa into his new role leading the Jet Aviation Design Studio," said Dirk Sapatka, General Manager, Basel. "The Design Studio is a key part of the comprehensive in-house services that we offer, and Grischa's wealth of experience in aviation, marine and automotive design will ensure that we continue to provide exceptional interior design solutions for completion and refurbishment customers."

Southwest Airlines promotes Stacy Malphurs to VP, Supply Chain Management

Southwest Airlines has promoted Stacy Malphurs to Vice President, Supply Chain Management. Malphurs will replace Bill Tiffany.

Stacy joined Southwest in 2011 and since then has served various roles, most recently as Senior Director Supply Chain Management. She and her team was responsible for strategic planning, contract performance and spend analytics, supplier performance management, process optimisation and automation, policy development, technology platform facilitation and management of the Company's Supplier Diversity Programme. She also led a team in the airline's Technical Operations and Main-

tenance Department for three years where she was responsible for strategic direction-setting and analytics.

"Stacy brings a vast array of knowledge, experience, and compassion to her new Senior Leadership role," said Southwest's Senior Vice President, Finance, Chris Monroe. "We're fortunate to have such a talented Leader in our ranks to step into this role. We thank Bill for his stewardship of the Supply Chain Management function over the past eight years and wish him the best in his future endeavours."

Before joining Southwest, Malphurs has worked in management consulting, where she was an Engagement Manager in Oliver Wyman's aviation practice.

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ing's portion of the RAH-66 Comanche helicopter and structural testing of the V-22 Osprey static test article.

Jenks has held various leadership roles within Boeing's defense and space businesses before he joined Boeing Commercial Airplanes.

In 2001, Jenks joined the Sonic Cruiser programme as director of Technology Integration and was responsible for identifying and integrating all programme necessities for advanced technology.

Jenks has always been a part of the 787 family and has held several key technical and leadership roles throughout the development of the 787, including leading the Wing, Empennage and Landing Gear lifecycle product team.

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International Events

MRO EVENTS		
DATE	EVENT	VENUE
11-12 Sept 2019	Aero Engines Europe	Conrad Istanbul Bosphorus, Turkey
18-19 Sept 2019	15th Maintenance Cost Conference (MCC)	Athens, Greece
24-26 Sept 2019	MRO Asia-Pacific	Singapore Expo Convention and Exhibition Centre, Singapore
15-17 Oct 2019	MRO Europe	London, UK
06-07 Feb 2020	3rd Aerospace & Defence MRO South Asia Summit 2020	New Delhi, India
10-11 Mar 2020	MRO Russia & CIS 2020	World Trade Center, Moscow, Russia

AIRSHOWS		
DATE	EVENT	VENUE
15-18 Aug 2019	Eastbourne International Airshow	Eastbourne , England
17-21 Nov 2019	Dubai Airshow	DWC, Dubai, UAE
11-16 Feb 2020	Singapore Airshow	Changi Exhibition Centre, Singapore
20-24 July 2020	Farnborough International Airshow 2020	Farnborough, England

OTHER AVIATION EVENTS		
DATE	EVENT	VENUE
28 - 29 August 2019	4th Civil Aviation South East Asia Summit(CASEA) 2019	Bangkok, Thailand
03 - 04 Sept 2019	16th Asia Pacific Airline Training Symposium	Marina Bay Sands, Singapore
24 - 25 Sept 2019	5th Annual Civil Aviation Training International Forum 2019	Sanya, China
23 - 26 Sept 2019	World Financial Symposium	Miami, Florida, USA
15 - 17 Oct 2019	Global Airport and Passenger Symposium 2019	Warsaw, Poland
22 - 24 Oct 2019	NBAA Business Aviation Convention & Exhibition (NBAA-BACE)	Las Vegas, NV, USA
30 - 31 Oct 2019	Wings Of The Future Forum 2019	Moscow, Russia
20 - 22 Nov 2019	1st Vietnam International Aviation Expo 2019 (VIAE)	Tan Son Nhat Pavillon Convention Center, Vietnam, Asia
04 - 05 Dec 2019	Airport Solutions Indonesia 2019	Convention center in Central Jakarta, Indonesia
18 - 19 Feb 2020	Aviation Festival Asia 2020	Suntec Singapore Convention & Exhibition Centre, Singapore
10 - 12 Mar 2020	World ATM Congress 2020	Madrid, Spain
12 - 14 Mar 2020	ATCA Technical Symposium	Atlantic city, NJ, New Jersey, USA

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