

## Singapore Airlines takes delivery of world's first Boeing 787-10 powered by Trent 1000 engines



**S**ingapore Airlines (SIA) has received its first 787-10 powered by Trent 1000 engines from Boeing's facility in North Charleston, South Carolina. The flag carrier of Singapore is the world's first airline to take delivery of Boeing's most recent aircraft variant, which is due to enter commercial service next month.

The aircraft – the first of 49 787-10s that SIA has on firm order was formally delivered at a ceremony in North Charleston attended by SIA CEO Goh Choon Phong. Also present were Boeing Commercial Airplanes President and CEO Kevin McAllister, Rolls-Royce Director Customers and Services – Civil Aerospace Dominic Horwood, some three thousand Boeing employees as well as invited guests.

The aircraft is powered by the latest version of the Trent 1000, the Trent 1000 TEN (Thrust, Efficiency and New Technology), which includes latest technologies and delivers higher thrust as well as increased efficiency. The engine contributes to the

Dreamliner achieving 20 per cent greater efficiency than the aircraft it replaces.

"It is an honour for us to be the world's first airline to take delivery of this amazing aircraft. The 787-10 is indeed a magnificent piece of engineering and truly a work of art. It will be an important element in our overall growth strategy, enabling us to expand our network and strengthen our operations," said Goh. "The delivery of the first 787-10 underscores our longstanding commitment to operate a modern fleet, and marks the start of a new chapter in our shared story with Boeing."

McAllister added, "This is a big day for all of us at Boeing and for our global supplier partners. We are thrilled to deliver the first 787-10 Dreamliner to Singapore Airlines, one of the world's leading carriers. And we are honoured by Singapore Airlines' partnership and trust, as reflected by their repeated orders for the Dreamliner."

Osaka and Perth will be the first scheduled destinations to be served by the new

aircraft, from May 2018. Prior to the launch of these services, the aircraft will be operated on selected flights to Bangkok and Kuala Lumpur for crew training purposes.

The 787-10s will feature SIA's new regional cabin products, configured with 337 seats in two classes, featuring 36 Business Class and 301 Economy Class seats. The new products will be unveiled at an arrival ceremony in Singapore after the aircraft's delivery flight from North Charleston through Osaka. The Guest-of-Honour for this event will be Khaw Boon Wan, Singapore's Coordinating Minister for Infrastructure and Minister for Transport.

SIA is the largest customer for the 787-10. Low-cost subsidiary Scoot is already an operator of both 787-8s and 787-9s, making SIA the first airline group globally to operate all three variants of Boeing's Dreamliner family of aircraft.

Besides the 49 firm-ordered 787-10s, SIA has a firm order with Boeing for 20 777-9s, which are due for delivery from the 2021/22 financial year.

## Republic of Korea's first F-35A rolled out



**T**he government leaders of Republic of Korea and the US celebrated the public debut of the first Republic of Korea Air Force (ROKAF) F-35A Lightning II at the Lockheed Martin Fort Worth production facility. The ceremony was attended by more than 450 guests, including five members of the Republic of Korea National Assembly Defense Committee, as well as Suh, Choo-suk, vice minister of National Defense; and Lt. Gen. Lee, Seong-yong, vice chief of staff of the ROKAF. US officials in attendance included Ellen Lord, undersecretary of defense for Acquisition and Sustainment; Heidi Grant, deputy undersecretary of the Air Force for International Affairs; Vice Adm. Mat Winter, F-35 Program Executive Officer; US Sen. John Cornyn, US Rep. Kay Granger, and US Rep. Marc Veasey.

"This day is a truly meaningful day as we celebrate the roll-out of ROKAF's first F-35A, the world's best fighter jet, which will secure the sovereign airspace of the Republic of Korea," the Republic of Korea's Minister of Defense Song Young-moo said in a previously recorded message. "The deployment of the F-35 will serve as momentum to enhance the combined operations of the ROK-U.S. Air Forces, and advance ROKAF's support capabilities for ground operations."

"This is a major step forward for our F-35 Enterprise and our ROKAF partners as we deliver Korea's first F-35, the first

of six F-35 aircraft that will be delivered this year," said Vice Adm. Mat Winter, F-35 Program Executive Officer. "The F-35A is a game-changing capability that will enable the South Korean Forces to operate side-by-side with our US Forces in protecting your nation's homeland. I extend my personal congratulations to the combined government and industry team in achieving this milestone."

"We are proud to support the Republic of Korea with the unrivalled 5th Generation F-35," said Marilyn Hewson, Lockheed Martin chairman, president and CEO. "We know that it will be a symbol of strength reminding us all that when we partner together, our nations are safer, our people are more secure, and our future is brighter."

The Republic of Korea's F-35 program of record calls for 40 F-35A aircraft acquired through the US government's Foreign Military Sales program and to be built at Lockheed Martin in Fort Worth, Texas. The first aircraft will be delivered to Luke Air Force Base, Arizona, where ROKAF pilots and maintainers will begin training. F-35s will arrive in country in 2019 to the Republic of Korea's main operational base at Cheongju.

The F-35 is the most sophisticated, survivable and connected fighter aircraft in the world. The F-35's ability to collect, analyse and share data is a powerful force multiplier improving all airborne, surface and ground-based assets in the battlespace.

## Sichuan Services Aero Engine Maintenance Company inaugurates new MRO facility

**S**ichuan Services Aero Engine Maintenance Company (SSAMC), the joint venture between Air China and CFM International (CFM), has inaugurated a new 43,880 -square meter facility, expanding its maintenance, repair, and overhaul capability for CFM56 and LEAP engines to 300 engines per year.

"The expanded capacity of the new facility will further enhance SSAMC's capability to provide world-class MRO services to customers from China and around the world," said Chai Weixi, senior vice president of Air China and chairman of the board of SSAMC.

The brand-new facility, located in the Chengdu Free Trade Zone, benefits from the latest standards in terms of equipment and lay out, is the largest CFM engine maintenance facility in Asia.

"I am honored to be part of this celebration," said Olivier Andriès, CEO of CFM parent company Safran Aircraft Engines. "SSAMC has grown to be a highly valuable asset for our partner, Air China, and for Safran Aircraft Engines, as we support our CFM customers in Asia and around the world. The quality of the work and turnaround times this facility has achieved prepares it well for future LEAP MRO capability as this engine continues the fastest fleet ramp-up in aviation history."

SSAMC has serviced more than 1,000 CFM56-3, CFM56-5B, and CFM56-7 engines for more than 40 customers throughout China and Asia. SSAMC successfully combines Air China's broad expertise with that of CFM to create a world-class maintenance facility that has been certified by the Civil Aviation Administration of China, the US Federal Aviation Administration, and the European Aviation Safety Agency.

## Magnetic MRO wins approval to provide wide-body aircraft maintenance



**M**agnetic MRO, a provider of aircraft maintenance, repair, and overhaul (MRO) services to airlines, asset owners, OEMs, and operators has completed a major milestone and is fully authorised

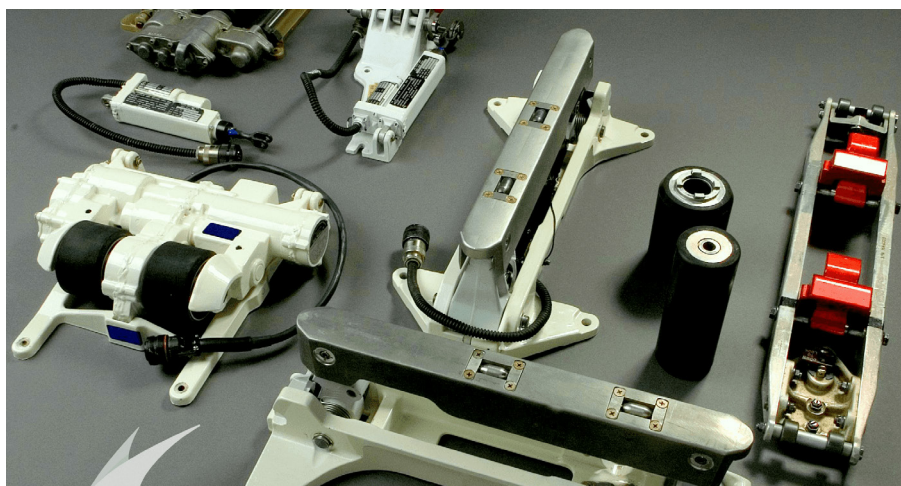
to provide line maintenance services for Airbus A330 family. The Estonia headquartered organisation has further expanded its line maintenance capabilities following its Part 145 Approval being

upgraded on March 22, 2018. The approval covers all three engine types used on Airbus A330 family aircraft: Rolls-Royce, Pratt & Whitney and GE Aviation.

"It is a long awaited and meticulously planned first of many steps in our wide-body capability plans," said Risto Mäeots, CEO of Magnetic MRO. "Our recent expansion to East Asian markets and already existing line maintenance stations in certain strategic European airports give us a strong competitive advantage supported by our total technical care partner attitude."

The company will keep investing in the wide-body market in order to provide an even more comprehensive and flexible technical support to its customers at large international airports. Along with the latest addition, Magnetic MRO line and base maintenance capabilities now cover A330 family, A320ceo/neo family, Boeing 737CL/NG, CRJ-700/-900NG, ERJ-170/-190, SAAB 340 and ATR 42/72.

## Lufthansa Technik spin-off Skeyos sets its sights on the US MRO market



**S**keyos, recently founded by Lufthansa Technik, is focusing on building relationships in the world's largest MRO market by providing a digital channel to purchase and sell component services. Skeyos has strengthened its local footprint with added business development personnel and already gained various new customers.

Lufthansa Technik spin-off Skeyos has developed a new digital marketplace &

procurement tool that provides better transparency, dependability and simplicity in the procurement of aircraft component services. The onboarding process for new users, purchasers and suppliers alike, is just as simple as the online procurement of MRO services through the platform.

After acquiring first partners from the European region, Skeyos is now

approaching the US market. Lufthansa Technik will use Skeyos as a major online marketplace to offer their local component services for American customers. At present, Skeyos is working with repair facility Mingo Aerospace of Owasso, Oklahoma as one of the first movers from the US to offer its capabilities globally for direct purchase online.

"It is our priority to make the onboarding experience as smooth as possible for our partners. This includes providing a full orientation at their facilities and as much individual personal support as needed. Our job isn't done until the user is able to intuitively experience all of the benefits of our platform", stated Skeyos Sales Manager Pascal Knoll. Mingo appreciates Skeyos' commitment.

"The Skeyos team was a great help in providing a quick and easy onboarding process to the platform. I am excited to utilize Skeyos as a sales tool to share our unique capabilities with a larger direct customer base", confirms Brian Emery, Vice President of Business Development at Mingo.

## Vietnam Airlines inks GEnx support contract with AFI KLM E&M for its Boeing 787s aircraft fleet

Vietnam Airlines, the flag carrier of Vietnam has signed a long term flight hour support contract with AFI KLM E&M covering the GEnx engines equipping the carrier's fleet of Boeing 787s, which will grow to 19 Aircraft by 2021. The signing ceremony was witnessed by General Secretary of the Communist Party of Vietnam Nguyen Phu Trong and President of the National Assembly of France Francois de Rugy.

Under this agreement, AFM KLM E&M will be responsible for the maintenance of Vietnam Airlines' 787 GEnx engines for 12 years. AFI KLM E&M also provides spare engine access for Vietnam Airlines to guarantee seamless continuity of its operations.

Duong Tri Thanh, President and CEO of Vietnam Airlines, said, "This agreement with AFI KLM E&M is of significant importance to Vietnam Airlines, which further enhances our time-honoured partnership in a wide range of areas. From our previous successful collaboration on component support for Vietnam Airlines' 787-9s and during the first quick-turn shop visit operations carried out on the GEnx, we have full confidence in AFI KLM E&M's abilities to guarantee the smooth operations of our Boeing 787-9 aircraft and fleet in general. Vietnam Airlines' Boeing 787-9 aircraft will better serve long haul domestic and



international flights, strengthening our commitment to bring consistent 4-star quality service and the best customer experience."

In 2018, Vietnam Airlines and AFI KLM E&M celebrate a quarter-century of collaboration, and the Vietnamese airline knows from experience the quality of the work delivered by the MRO, which also supported the flag carrier in maintaining its GE90s, another wide body engine with a design similar to the GEnx's. In 2015, the two partners agreed that AFI KLM E&M would provide com-

ponent support for Vietnam Airlines' fleet of 787s.

Anne Brachet, Executive Vice President AIR FRANCE KLM Engineering & Maintenance, said, "Vietnam Airlines is a long-standing customer of AFI KLM E&M in South East Asia and one that we have supported in the airline maintenance sphere for many years. We are honored that the carrier has placed its trust in us once more, and fortunate to be involved in their fleet renewal program by providing component - and now engine - support for its fleet of 787s."

## HAECO Xiamen celebrates 3,000th aircraft input

HAECO Xiamen, a leading Maintenance, Repair and Overhaul (MRO) service provider in Asia Pacific has celebrated its 3,000th aircraft input since commencing operation in March 1996. The milestone was marked by the redelivery of a Cathay Pacific Boeing 777-300ER aircraft.

HAECO Xiamen is recognised for its operational excellence, technical expertise, and customer-centric service delivery. The company provides a complete range of aircraft engineering and maintenance services, including Airframe Services, Line Services, Parts Manufacturing, Private Jet Solutions and Technical Training. HAECO Xiamen has been growing steadily by extending its capabilities across all chief commercial aircraft types, developing its 4,500-strong workforce, and collaborating with stakeholders to offer quality service to customers.

HAECO Xiamen's commitment to deliver best-in-class products and services has earned the trust and support of customers around the world, building strong partnerships and establishing its position as the MRO of choice in the Asia Pacific region.

## Flybondi.com signs PBH contract with AJW Group for its B737-800 aircraft fleet

AJW Group, a world leading specialist in the supply, exchange, repair and lease of commercial and business aircraft spare parts has won a power-by-the-hour (PBH) contract with new Argentinian low-cost carrier, Flybondi.com for its rapidly expanding fleet of B737-800 aircraft.

Under the contract, AJW will use its industry-leading expertise to manage the complete supply, repair and overhaul of Flybondi.com's rotatable components.

Julian Cook, CEO of Flybondi.com, said, "As a company focused on optimizing our processes to ensure success, this new partnership with AJW Group will see us united in our mutual values.

"The long-term contract will enable AJW to revolutionize our processes and provide the efficiency for our customers that we, as Argentina's first low-cost carrier, pride ourselves on."

## Indonesian Air Force receives Pratt & Whitney powered F-16 aircraft

The Indonesian Air Force has taken delivery of its 24 F-16 Fighting Falcon aircraft powered by Pratt & Whitney's F100 engines during a ceremony at Iswahyudi Air Force Base. The ceremony was attended by representatives from Indonesia's Ministry of Defence, US Pacific Air Forces (PACAF), US Ambassador Joseph R. Donovan Jr., the US Office of Defense Cooperation, Hill Air Force Base Program Management, Lockheed Martin, and Pratt & Whitney. Bob Chang, associate director, International Business Development, and Ryan Smith, manager, F100 Logistics Program, represented Pratt & Whitney.

The delivery of the 24th and final F-16 fighter aircraft represents eight years of planning, coordination and execution between the Indonesian Air Force, US Department of Defense, Lockheed Martin and Pratt & Whitney. Major upgrades to Indonesia's military infrastructure



were performed, additional bases were stood up with better support capability, and years of training were conducted.

The lot of aircraft consists of 19 single-seat F-16Cs and five F-16D two-seaters, which were drawn from former US Air

Force and Air National Guard aircraft that had been taken out of service. The jets were regenerated by the US Air Force's Ogden Air Logistics Complex in Utah and upgraded to the most recent aircraft configuration.

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## Saab's GlobalEye aircraft completes successful first flight



**S**aab, a global provider of world-leading products, services and solutions for military defence and civil security, has successfully completed the maiden flight of the GlobalEye Airborne Early Warning & Control aircraft in Linköping, Sweden.

GlobalEye, a modified Bombardier Global 6000 jet platform, undertook a 1 hour 46 minutes test flight collecting wide flight-test data using the on-board instrumentation suite. This data is then used to verify the aircraft performance and related modelling. The first flight was preceded by a series of ground trials including high and low speed taxiing tests.

"The flight went as planned, with the performance level matching our high expectations. The aircraft's smooth handling was just as predicted and a real pleasure for me to fly," said Magnus Fredriksson, Saab Experimental Test Pilot.

GlobalEye combines air, maritime and ground surveillance in one swing-role solution. It carries a full suite of highly developed sensors including the powerful new extended range radar (Erieye ER), integrated with the ultra-long range Global 6000 aircraft, known for its versatility and smooth flight characteristics.

## Tunisair Technics signs CFM56 engine maintenance contract with MTU Maintenance

**M**TU Maintenance, a provider of commercial engine services, has signed a five year maintenance agreement with Tunisair Technics for Tunisair's CFM56-5B/-7B engines. Under the agreement signed, MTU Maintenance will offer maintenance, repair and overhaul, on-site services and spare engine leasing support services.

The Tunisian flag carrier operates a fleet of 29 aircraft and routes within the Middle East, North Africa, West Africa and Europe, as well as an international route to Canada.

MTU Maintenance carries out around 175 shop visits per year on the CFM56 engine family at its locations in Hannover (Germany), Vancouver (Canada) and Zhuhai (China). In fact, MTU Maintenance is the number one independent services provider for the popular -3/-5B/-7B variants and had a market share of 9 per cent last year.

## First front fuselage section for Airbus A321 LR delivered at Nola site

**T**he first Airbus A321 LR fuselage section was delivered at Leonardo Aircraft Division's site located at Nola near Naples. This follows an agreement signed between Leonardo and Airbus in 2016 for production of the front fuselage, section 14A, for the new LR (Long Range) configuration of Airbus A321 aircraft.

The new 'Airspace' by Airbus cabin improves the passengers' unmatched travel experience. With further options, combining an increased maximum take off Weight (MTOW) of 97 tonnes and a third additional centre fuel tank (ACT), the aircraft's range extends to 4,000nm (7,400 km).



Leonardo employs around 1,000 highly skilled personnel at Nola which produces machined and sheet metal

parts and carries out the assembly of advanced aero-structures with a high level of industrial integration and automation. The site uses "computerized integrated manufacturing" with control of the production process mainly managed by a single computerized system. The Nola plant also manufactures components and aero-structures

for several international aeronautics programmes including the Eurofighter Typhoon and the Airbus A380.

## France based Air Tahiti Nui takes off with Swiss-AS' AMOS



**A**ir Tahiti Nui has selected Swiss-AS' AMOS as their "software of choice" for the new B787 fleet. AMOS is a comprehensive, fully-integrated MRO software solution being developed and distributed by Swiss AviationSoftware.

The excellent reputation of AMOS in the industry reduced the software selection process to record times. Key personnel at Air Tahiti Nui, who had already worked with AMOS at other airlines, clearly influenced the decision

in favour of AMOS.

The involvement of knowledgeable AMOS staff in the implementation process will facilitate the know-how transfer and assure that complex tasks, such as the definition of to-be-processes, will be tackled with ease. Another important factor of success is that Swiss-AS have French-speaking staff in the Customer Services department who will be involved in the project and will ensure smooth communication between

Air Tahiti Nui and Swiss-AS.

The French airline will "go live" with AMOS without initially managing any aircraft in the system. Their existing legacy system will be used in operation until the last A340 aircraft has been phased out. In the first project phase, the AMOS environment will be updated with OEM documents and the Maintenance Program for the new B787 fleet. Once the approval of the Civil Aviation Authorities has been granted, the airline will start to phase in the B787 aircraft. Therefore, no legacy data needs to be transferred from the old to the new software - thereby avoiding the complexity of data transfer and consistency checks.

Ronald Schaeuffele, CEO of Swiss-AS, states, "The complete change of the operated fleet brings this unique chance to achieve a clean cut-over with the implementation of a new MRO solution. We look forward to working closely with the team of Air Tahiti Nui on this interesting project in this exotic and lovely location."

Michel Monvoisin, CEO of Air Tahiti Nui, states, "As we are transitioning to an exclusive B787-9 Dreamliner fleet, our company needs to work with solutions adapted to its new technological challenges. AMOS will allow us to do a better job in a transition that we want to be efficient, simple and smooth."

## Safran Electronics & Defense, Avionics USA, LLC continues to back US Army with contracts for 51 UH-72A Lakotas

**A**irbus Helicopters, Inc., has received two contracts from the United States Army for the delivery of a total of 51 UH-72A Lakotas, on which Safran Electronics & Defense, Avionics USA, LLC supplies critical avionics systems.

The awards came in two contracts with the initial award for 35 UH-72A Lakotas and a contract modification to deliver an additional 16 shipsets. With the receipt of this contract, Safran continues its long partnership with Airbus Helicopters, Inc. and its commitment to support the US Army.

There have been more than 423 Lakotas delivered with the Safran-supplied avionics package consisting of the autopilot system, the Attitude & Heading Refer-



ence System (AHRS) and a data acquisition unit since the program began in 2005.

"We are proud to be a part of the Lakota program and to partner with Airbus Helicopters to deliver on-cost and high-quality avionics equipment. This is a great achievement for our customer and our supply chain partners,"

said Trice Smith, President and CEO of Safran Electronics & Defense, Avionics USA, LLC

## Honeywell adds GoDirect Router to its Connected Aircraft offerings



**H**oneywell is expanding its industry-leading range of Connected Aircraft offerings with the launch of its latest connectivity solution, the GoDirect Router. The router is roughly half the size and weight, and one-third the current price, of comparable products. By enabling redundant connectivity in an easy-to-install package, the new router offers the broadest and most secure set of features available.

The GoDirect Router maximizes available onboard Wi-Fi bandwidth and enables a reliable, in-flight wireless connection on any network, including Honeywell's own GoDirect Cabin services. The router helps provide access to the fast and reliable connectivity that passengers, pilots and operators expect.

The GoDirect Router can be installed virtually anywhere in a plane, often in less than one hour because of its

smaller size. Additionally, installing two routers next to each other provides a Wi-Fi backup and enhances the reliability and quality of connectivity to users. With the attractive price of this product, operators can quickly and easily install a backup router without going over budget.

"Think of it like using a brand new tablet instead of a 15-year-old laptop," said John Peterson, senior director, Connectivity Services, Honeywell Aerospace. "The new GoDirect Router design is smaller and lighter weight, making it easier to install almost anywhere in the plane. That makes it more accessible for all kinds of aircraft. Just as important, it provides the capabilities pilots, owners and operators need to enable the Connected Aircraft. It gives them access to all kinds of unique data and services that increase safety while saving time and money."

The new router provides the same access to Honeywell's GoDirect software and services as on Honeywell's larger CNX-900, no matter the connectivity provider. The new router will also include threat detection, increasing the security and privacy of the connection. It is an upgrade for Honeywell's existing CNX-250, CNX-200 and other Satcom Direct routers and can be easily replaced in a short time.

## Librestream powers new remote assistance service from Safran Helicopter Engines

**L**ibrestream, a privately owned, venture capital-backed company based in Winnipeg, Canada is pleased to announce that Safran Helicopter Engines has successfully deployed a remote video technical assistance service using the Onsite collaborative platform.

Using the Expert link service, helicopter operators can connect immediately with remote experts at Safran Helicopter Engines to assist with technical diagnostics and maintenance tasks. The service includes a secure live video feed that remotely brings the eyes and ears of Safran experts into customer facilities to mentor and share maintenance best practices.

"We felt that Expert link was an important part of our digital service strat-



egy, which also includes services such as our EngineLife® Customer Portal and Health Monitoring solutions. Real-time visual support in even the most remote of locations brings a higher level of service. The selection of the right partner and technology to provide this service led us to Librestream after competitive benchmarking," commented Philippe Galan, Safran Helicopter Engines Chief

Digital Officer.

Kerry Thatcher, Librestream CEO, shared, "Safran Helicopter Engines has clearly demonstrated their focus on delivering highly responsive customer service with their investment in digital transformation strategies. Expert link enables a new way to collaborate with customers on diagnostics and share best practices. We are pleased to be part of their digital strategies and impressed by the breadth of their digital service offering."

Expert link also features HD picture capture, recording, onscreen drawing ("telestration"), multi-party calling as well as broad support for smartphones, tablets, smart glasses, computers, and inspection devices such as borescopes.

## Jeju Air inks deal for SITA's Horizon Passenger Services System



**S**outh Korea based Jeju Air has signed a new multi-year contract with global IT provider, SITA for the Horizon Passenger Services System (PSS) to support its business expansion. The contract includes key components, such as pricing, ancillary revenues, passenger preferences, e-commerce channels and local language services. The airline is also adding SITA's Horizon Business

Intelligence which offers broad data analysis to identify, evaluate and act on trends, challenges and opportunities.

SITA's PSS has been an integral part of the airline's operations since 2005. Since then, Jeju Air has grown and continues to grow exponentially, and is using broad PSS functionalities to support their sales and distribution strategies. SITA's PSS is well positioned

to serve Jeju Air's passenger management services and operations and is future-proofed to support the airline for the coming years.

Seok-Joo Lee, CEO, Jeju Air said, "Renewing with SITA is good for our business because Horizon PSS provides us with a flexible and value-based passenger services system. I have no doubt that it will continue to allow us to expand internationally while remaining aligned to our core values, because it is an agile solution that fits our business model well.

"The new advanced business intelligence services will help us find new opportunities to improve the passenger experience, while making intelligent decisions on strategic and operational issues. On top of that, the strong working relationship and support from the SITA local team is very much appreciated."

## Akagera Aviation to launch Flight Training Organisation with four Tecnam aircraft fleet

**A**kagera Aviation, a Rwandan based aviation company specializing in helicopter solutions is establishing Flight Training Organisation with a fleet of four Tecnam aircraft.

Besides its initial order for three Tecnam P92JS and one four-seater P2010 SEP, Akagera Aviation are also investing one SoftekSimflight flight simulator. The simulator, manufactured by SoftekSim, with Computer Based Training software, will allow students to achieve familiarization on both P92 and P2010.

Paolo Pascale, Tecnam CEO, "We are delighted that Akagera Aviation have chosen to set up their Flight School with Tecnam training aircraft. This reaffirms that our wide range of aircraft offer the right mix for FTO's worldwide providing excellent flying qualities, reliability and overall low costs"

Patrick Nkulikiyimfura, Akagera Aviation Managing Director highlights the motivation to choose Tecnam: "Aircraft simplicity, performance, safety record, low operating cost, good avionics and fuel options i.e. AVGAS, MOGAS."



## Executive Focus

### JSSI names Jeff Soderberg as Director of Business Development for Southwest US Region

**J**et Support Services, Inc. (JSSI), the leading provider of maintenance programs for aircraft engines, airframes, and APU models, has appointed Jeff Soderberg as director of business development for the Southwest region of the United States, including Southern California.

Soderberg joins JSSI from StandardAero, where he was global sales director. Soderberg has 32 years of experience with turbine engines across a broad range of makes and models.

"Jeff has a proven record of success and extensive knowledge of our industry and we are excited to have him join our team," commented Kevin Thomas, JSSI senior vice president, business development & strategic planning. "For years, we worked with Jeff as a custom-

er. His customer centric approach aligns well with our culture and we are confident that he will help accelerate our rate of growth in the Southwest region."

Besides his tenure at StandardAero, Soderberg worked at Pratt & Whitney Canada where he held several positions. Soderberg obtained a bachelor's degree in aeronautics and an MBA from Dowling College in New York City. He is a licensed FAA private pilot and airframe and powerplant technician.

Jeff Soderberg  
JSSI



### Rockwell Collins appoints Jairo Soterio as Managing Director in Latin America region

**R**ockwell Collins, a leader in aviation and high-integrity solutions for commercial and military customers around the world has appointed Jairo Soterio as the managing director in the Latin American (LATAM) region. As the new managing director for LATAM, Soterio is responsible for leading and developing the company's commercial and government systems business interests in the region which has been growing due to orders for military radios, C-130 and P-3 cockpit upgrades as well as training and simulation solutions.

"We've expanded across the region in an effort to help our customers succeed, provide local support and better understand their needs," said Jairo Soterio, managing director of Latin America for Rockwell Collins. "There is a strong demand for the capabilities that are part of our key competencies, and we've been always looking for potential partner-

ships and collaborations with the local industry."

Previously, Jairo was the marketing manager for Latin America at Rockwell Collins, leading the marketing strategies definition and execution, as well as providing sales support. Before joining Rockwell Collins, Jairo worked at Embraer for 13 years in the defense and security organisation, where he held several positions in program management, sales engineering, marketing, market intelligence and product support.

Jairo Soterio  
Rockwell Collins



### IBA appoints Dr Stuart Hatcher as Chief Operating Officer

**I**BA, the independent aviation advisory and leading aircraft appraisal firm, has selected Dr Stuart Hatcher as Chief Operating Officer.

"IBA is evolving to meet increasingly complex industry requirements in diverse global markets. Wisdom, judgment and tenacity are the skills that embody our advisory and analytical services" says Phil Seymour – CEO at IBA. "Stuart brings a depth of gravitas and strength which the team here can rely upon."

Dr Hatcher says, "You are working on projects through a depth of variable layers in the COO role, and whilst the CEO is focused on strategy, I will focus on the here and now with an execution mind-set and a bias toward action.

"Directing and coaching others throughout the business will be a key factor in my mission as COO. The team at IBA must all embrace the Company's business strategy with complementary competencies and different areas of expertise. Importantly as we expand global operations and pursue potential acquisitions, effective internal leadership will become the lynchpin of our success."

Dr Hatcher joined IBA in 2005 and was previously Chief Intelligence Officer responsible for IBA's valuations, modelling and intelligence activity. Dr Hatcher holds a Ph.D. in Chemistry, as well as being a Senior ISTAT Certified Appraiser. He is a regular speaker at industry conferences and respected author

Dr Stuart Hatcher  
IBA



# International Events

EVENT	DATE	VENUE
<b>MRO Americas</b>	10-12, April, 2018	Orlando, FL, USA
<b>Asian Business Aviation Conference &amp; Exhibition (ABACE2018)</b>	17-19, April, 2018	Shanghai, China
<b>AP&amp;M Europe</b>	29-31, May, 2018	London, UK
<b>European Business Aviation Convention &amp; Exhibition (EBACE2018)</b>	29-31, May, 2018	Geneva
<b>MRO Europe</b>	16-18, October 2018	Amsterdam, Netherlands
<b>NBAA Business Aviation Covention &amp; Exhibition (NBAA-BACE)</b>	16-18, October 2018	Orlando, Florida
<b>MRO Asia-Pacific</b>	06-08, November 2018	Singapore



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